

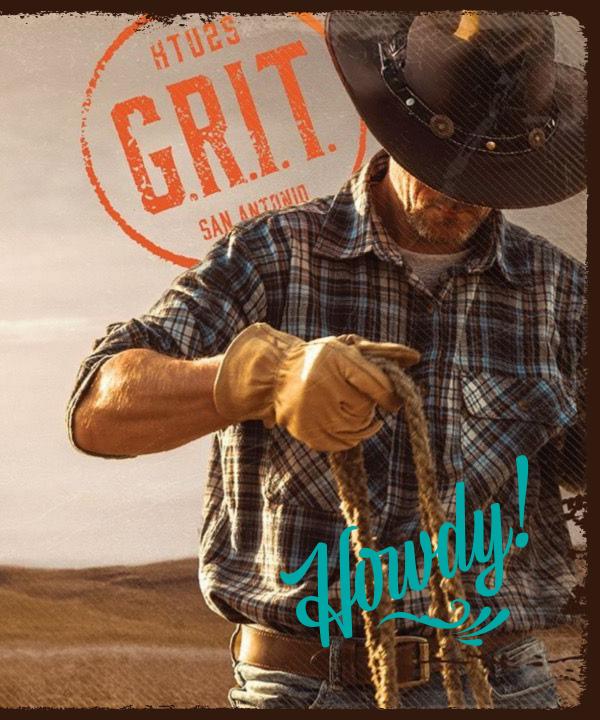
The Pulse of Efficiency: Kanban for Supply Chain Success

THIS SESSION IS NOT OPEN TO SUPPLIERS

Applying for CE credit or need a Certificate of Participation?

Be sure to snap a pic of the code shown at the end of this session.

CE Deadline: 09/30/25



Moderator & Panelists





Moderator

Issam Abouzahr, MBA

AVP, Special Operations & **Sourcing Solutions** HealthTrust Performance Group



Panelist

Matthew Berg, MBA

Assistant Director of Supply Chain Operations USA Health Mobile, AL



Panelist

Abbi Elzinga

Director of **Shared Services** Transformation, **Special Operations**

HealthTrust Performance Group



Panelist

Sandra Reichle, CST

Director of Clinical Supply Chain **UCI** Health Irvine, CA



Disclosures



The presenters have no real or perceived conflicts of interest related to this presentation

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Learning Objectives



At the end of this session, participants should be able to:

- Recognize inefficiencies in current inventory processes and innovative tools and techniques to improve stock rotation, accessibility and supply chain resilience.
- Recall methods to improve clinical relationships and staff satisfaction through intuitive and accessible inventory management solutions.
- Identify best practices to create and standardize visual communication tools that enhance team collaboration, reduce disruptions and adapt to evolving operational demands



Pulse Check (Poll #1)



What is the current state of inventory in your procedural spaces?

- A. Somewhere between "just-in-time" & "just ran out"
- B. Fully stocked & ready to roll we could host a surgical Olympics if needed!
- C. Inventory? Oh, you mean the treasure hunt we play every morning before surgery?
- D. We're generally well stocked but have fire drills from time-to-time.



What is Kanban?



Origin Story

- Developed in the 1940s
 by Taiichi Ono at Toyota to eliminate manufacturing waste & overproduction
- Keep inventory lean, while maintain a smooth workflow
- Kanban cards (or bins) signal demand and control production/replenishment flow

Key Concept

- Reduce excess inventory
 & waste
- Improve throughput & process efficiency
- High visibility across the production chain



Results

- Reduced restocking labor
- Better inventory turnover first-in, first out ("FIFO")
- Streamlined ordering based on true demand



What is Kanban?



- A data-driven twobin system that uses visual cues for replenishment.
- Designed to decrease waste, reduce stockouts, improve lean stocking practices & improve efficiency.





— KANBAN LESSONS LEARNED —

HCA HEALTHONE



Abbi Elzinga, Director Shared Services



Source: HPE Inc. Not for reuse without permission of HCA Healthcare.

HCA Healthcare – HealthONE

Demographics

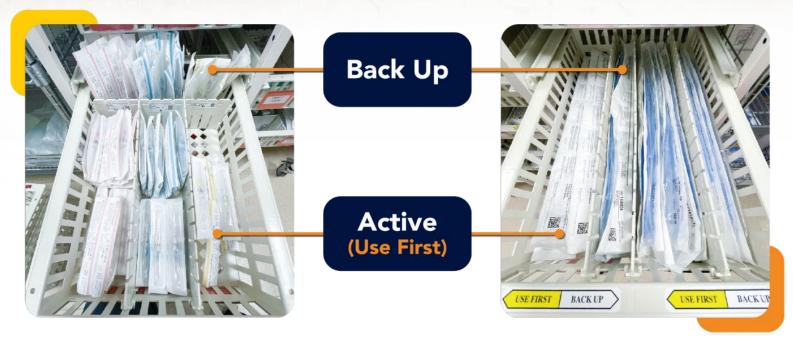
- Type: Private health system (part of **HCA** Healthcare)
- Profit Status: For-profit
- Main Hospitals:
 - **Swedish Medical Center**
 - The Medical Center of Aurora
 - **Sky Ridge Medical Center**
 - **Rose Medical Center**
 - North Suburban Medical Center
 - Presbsyterian/St. Luke's Medical Center
- Number of Hospitals: 6
- Number of Beds: ~2,000+ combined
- Locations: Denver metro area, Colorado
- Specialties: Comprehensive care including trauma, cardiac, neuro, ortho & rehab



ource: Google Maps. Not for reuse without permission of HCA Healthcare

Front-to-Back or Side-to-Side







- Reorder point is triggered when "use first" bin is empty & QR Code label is visible. Stock in "BACK UP" bin is rotated to "USE FIRST" bin
- Reduces risk of expiration due to forced FIFO replenishment
- Data analysis completed to determine bin size to fit the correct par level & safety stock. Lead times & local stocking are considered in periodic automatic replacement ("PAR") level designations
- Nurse friendly labels (right) allow for faster item-finding & improved nurse-to-supply communication



Emergency Department

HTUES

- 32.8% reduction in total line items due to PAR optimization
- Increased stocking & ordering efficiency using data-driven unit of measure ("UOM") & PAR level improvements
- Improved nursing satisfaction from labeling improvements, product categorization & enhanced
 organization







Emergency Department, continued



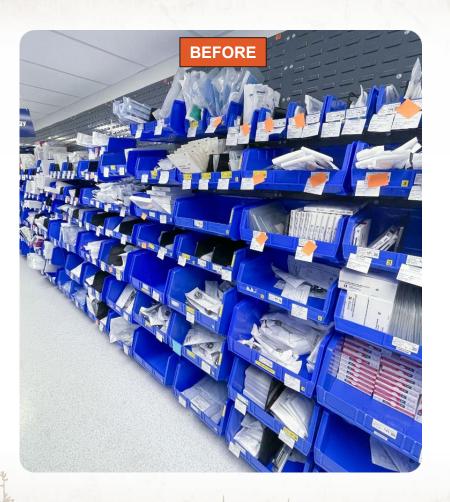


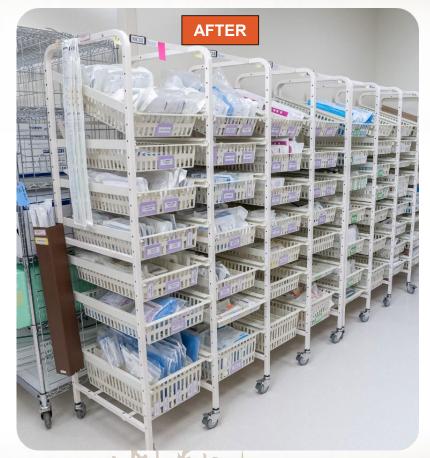




Operating Room

- Pre-build, PAR analysis report had 1,772 items. Post-build sequenced list had 1,313 items for a 26% reduction.
- Time study conducted postimplementation. Optimized pick path & inventory organization resulted in 50% less pick time per case.







- KANBAN LESSONS LEARNED -

UCIHEALTH



Sandra Reichle, Director of Clinical Supply Chain



Source: UCIHealth.org. Not for reuse without permission of UCI Health

Assessment / Knowledge Check #1



When evaluating Kanban readiness & implementation, Supply Chain should loop in clinical stakeholders at which phase?

- Immediately upon finding out the Kanban methodology exists.
- B. Once an initial inventory analysis, overstock estimation, preference card review & readiness assessment is complete. Coming prepared with facts & figures will help my clinical teams understand the value.
- C. After a contract is signed & capital request is placed. We want savings stakeholder feedback will only slow us down!
- D. This is a Supply Chain initiative, my clinical teams will be happy with the outcomes. I will surprise them!



Answer: Assessment / Knowledge Check #1



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University of California, Irvine Health (UCI Health)



Demographics

* Type: Academic health system

❖ Profit Status: Non-profit

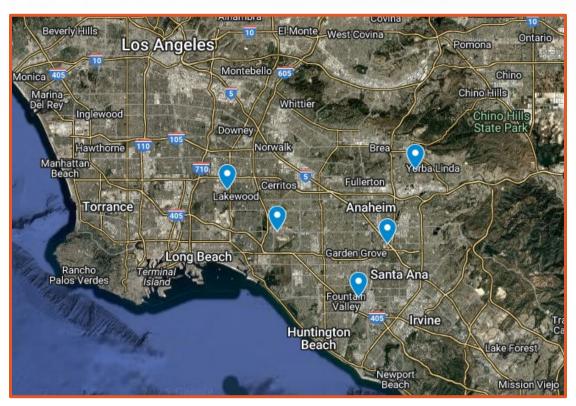
❖ Main Hospital: UCI Medical Center (Orange, CA)

❖ Recent Expansion:

 In 2024, UCI Health acquired four hospitals from Tenet Healthcare, significantly expanding its footprint in Southern California

❖ Newly Acquired Hospitals:

- Fountain Valley Regional Hospital
- Lakewood Regional Medical Center
- Los Alamitos Medical Center
- Placentia-Linda Hospital
- **❖ Total Number of Hospitals:** 5
- **❖ Est. Total Beds:** ~1,000+ (combined across all facilities)
- Locations: Orange County & surrounding areas in Southern California
- Specialties: Academic medicine, trauma, cancer, neurosciences, transplant, & now expanded community-based care



Source: Google Maps. Not for reuse without permission of UCI Health.

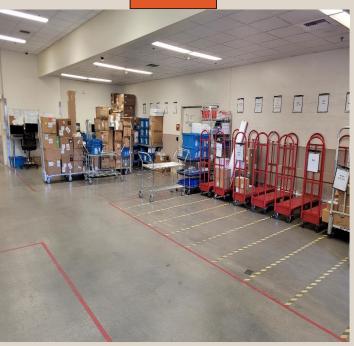


Operational Excellence was enhanced by the implementation of lowest unit of measure & creating a lean process of supply deliveries.





AFTER



Source: UCI Health Supply Chain. Not for reuse without permission of UCI Health.



Inventory Management Transformation (Kanban)

BEFORE - "JUST IN CASE" ORDERING



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AFTER - "JUST IN TIME" ORDERING



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Strategic Alignment



Culture Shift Clinician Buy-in GHX Vendormate Supply Organization Logbook to Automation ILV, PARs, Optimization

People

Technology

Process

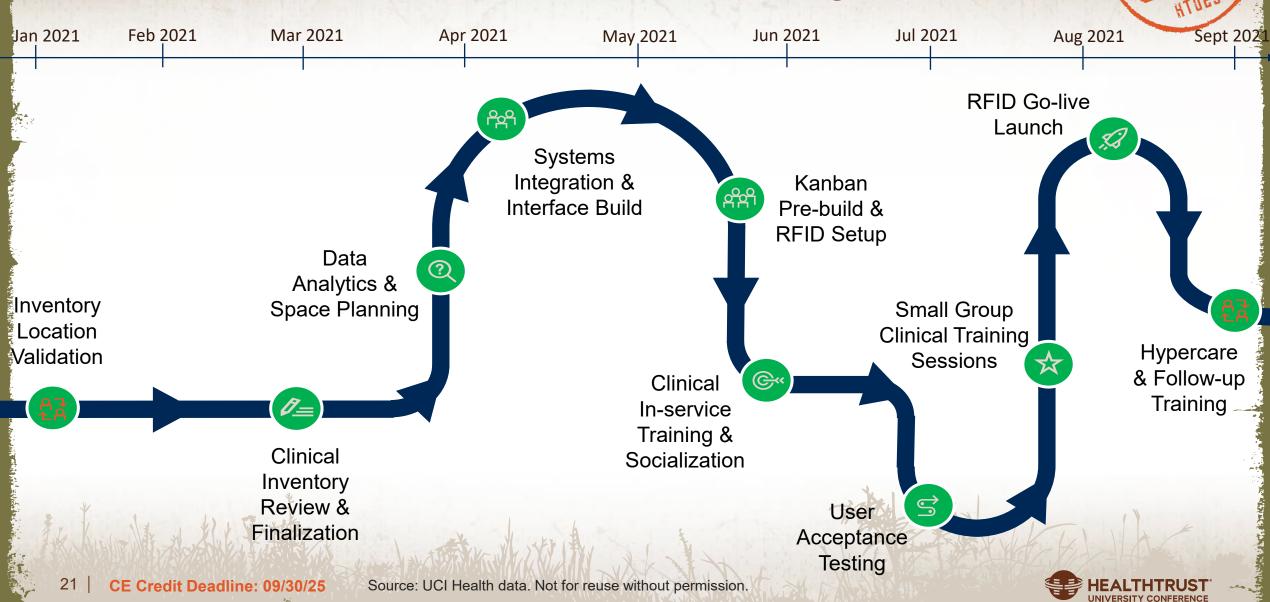
Operations

Days of Supply ("DOS")
System to Enterprise
Resource Planning
("ERP")
Procure to Pay ("P2P"),
Supply Chain Analytics
Data Cleanse

Barcode Scan, Radiofrequency Identification ("RFID") Real-time Dashboard Product Visualization



Implementation Journey Map



Kanban Optimized, Ongoing Continuous **Improvement**

Source: UCI Health Supply Chain. Not for reuse without permission of UCI Health.



BEFORE



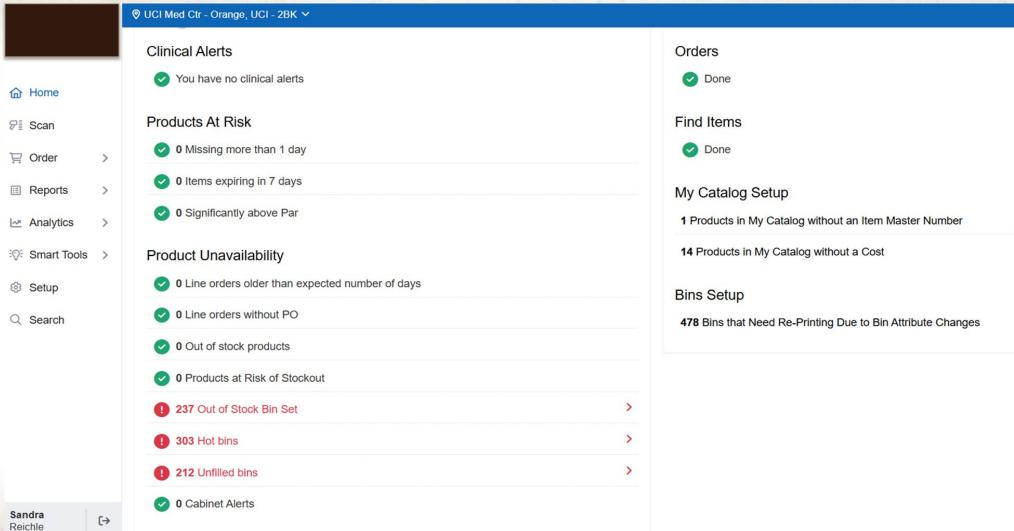
AFTER





Inpatient 2 Bin Kanban Dashboard





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Supply Chain Optimization at UCI Health



Annual savings (rolling 12-month)



\$3.5M \$1.6M

Inventory Reduction Savings

2022 One-time savings (Baseline = \$10.2M, Current = \$6.9M)

(11.3% increase in engounter per qtr)

Expiration Reduction Savings

\$2.5M without platform; \$856K with platform (Baseline = 11.7%, Current = 4.2%)

\$1.0M Waste

Reduction Savings

\$4.9M without platform; \$3.8M with platform (Baseline = 20.7%, Current = 14.7%) \$2.6M

Annual Recurring Savings



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Source: UCI Health data. Not for reuse without permission of UCI Health.

- KANBAN LESSONS LEARNED -

USA HEALTH



Matthew Berg, Distribution Manager



Source: www.SouthAlabama.edu. Not for reuse without permission

University of South Alabama Health System (USA Health)



Demographics

- * Type: Academic health system
- Profit Status: Non-profit
- Main Hospitals:
 - USA Health University Hospital
 - USA Health Children's & Women's Hospital
 - USA Health Providence Hospital (acquired in 2023)
- **❖ Number of Hospitals**: 3
- ❖ Number of Beds: ~680 total (approximate)
- Locations: Mobile, AL & surrounding areas
- Specialties: Trauma, pediatrics, women's health, cancer care



Source: Google Maps. Not for reuse without permission of USA Health.



USA Health – Savings Analysis



Kanban conversion six-month evaluation example:

- Savings were evaluated by comparing pre-implementation cost-per-case per day, inventorying expired items found, & removing slow & non-moving inventory from the PAR.
- Children's & Women's Hospital & University Hospital Pediatric Intensive Care Unit
 - √ \$2.10 savings per procedure day
 - \$5,416 six-month savings
 - \$10,832 annual savings
 - √ \$3,100 expired product removed
 - ✓ \$7,355 non-used product removed



Pulse Check / Poll Question #2



How does your organization currently manage demand planning for critical supplies?

- A. We use our ERP system, which utilizes clinical usage data to predict needs.
- B. We regularly check in with nursing staff & rely on their feedback to increase our orders. Sometimes, we have empty bins as a result.
- C. We use a highly advanced system called "panic ordering."
- D. We use a perpetual inventory system that regularly updates our average usage, cluing us into appropriate PAR levels.









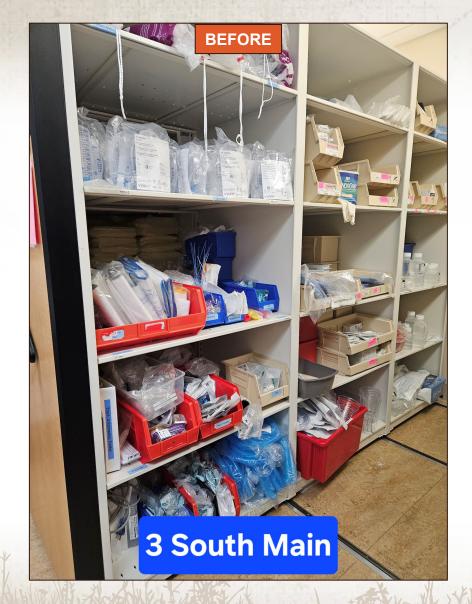


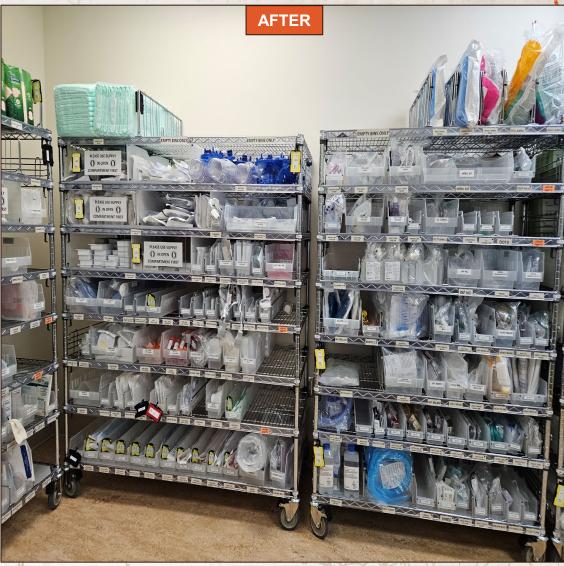












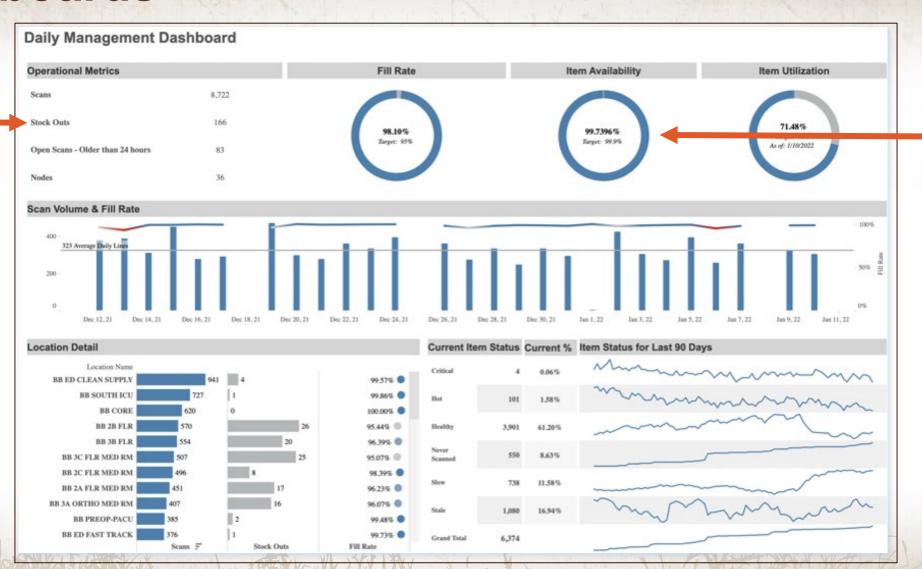




Dashboards

CE Credit Deadline: 09/30/25

Less than .2% stock out rate according to RFID scan data





99% item availability due to increased demand planning & two-bin supply visibility



Conclusion & Next Steps



Kanban is more than a system; it's a mindset.

By embracing visual management & lean principles, healthcare organizations can transform inventory chaos into clarity

Proven Results Across Institutions:

- Up to 50% reduction in pick time, validated through post-implementation time studies
- Millions in annual savings through waste reduction & optimized stock levels
- Improved clinical satisfaction & communication

Sustainable Change Requires Collaboration:

- Success hinges on clinical engagement, data-driven decisions & ongoing refinement
- Kanban is not a one-time fix; it's a continuous improvement journey

Your Next Step:

Evaluate your current processes, engage your stakeholders & explore how Kanban can pulse new life into your supply chain.



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