



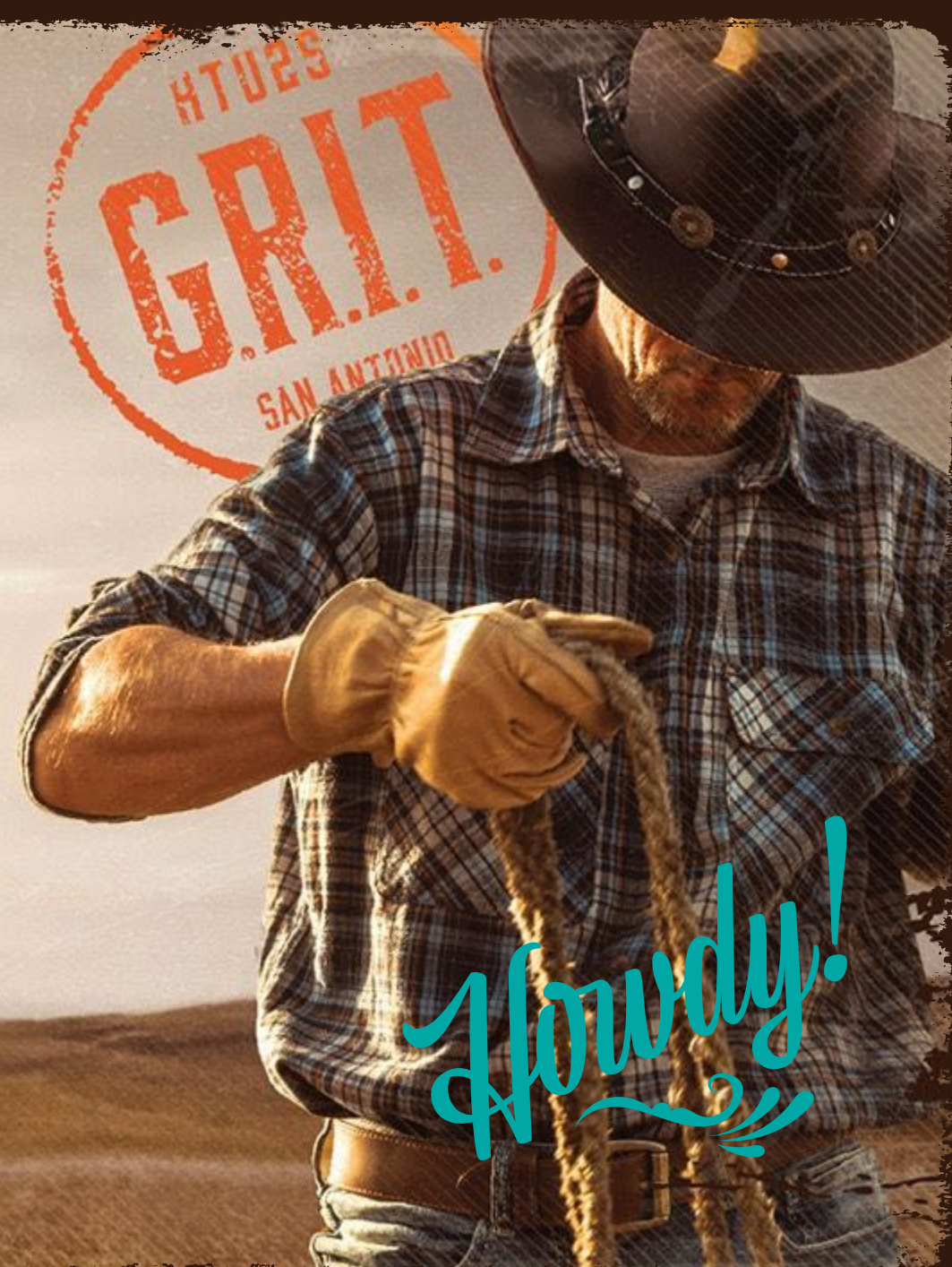
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Leveraging Resources for Impact

THIS SESSION IS NOT OPEN TO SUPPLIERS

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CE Deadline: 09/30/25



Moderator & Panelists



**Jessica Corso,
BSN, RN, CWOCN**

**Category Sourcing
Administrator,
Supply Chain**

Franciscan Alliance, Inc.



**Karen J. Morelli,
BSN, RN**

**Supply Chain
Value Analysis
Optum Insight**



**Pamela Norman,
BSN, RN**

**Director,
Clinical Services
HealthTrust**



**Connie Sharkey,
PharmD, MS**

**Director,
Clinical Services
HealthTrust**



Disclosures



The presenters have no real or perceived conflicts of interest related to this presentation

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Learning Objectives



At the end of this session, participants should be able to:

- Identify common barriers to accessing and/or leveraging evidence-based information through published studies
- Recognize strategies for using evidence-based information and resources to support change management and decision-making in the clinical setting.
- Recall real-world examples from member organizations utilizing evidence-based information and clinical resources to support successful initiatives.

Evidence-informed Decision-making

EIDM

- Best available research and evidence
- Professional expertise
- Values and preferences of stakeholders

What does evidence-informed decision-making mean to you?

“EIDM results in efficient use of scarce resources, encourages stakeholder involvement resulting in **more effective** programs and decisions, improves **transparency** and **accountability** of organizations, improves health **outcomes** and **reduces harm**.”

Source: Clark EC, et. al., Strategies to implement evidence-informed decision making at the organizational level: a rapid systematic review. *BMC Health Serv Res.* 2024;24:405. doi: 10.1186/s12913-024-10841-3.

Barriers to EIDM



- Competing priorities
- Access issues
- Training deficiencies
- Time constraints
- Varying perspectives



- Cost of journal access
- Organizational culture
- Service line differences
- Silos vs. collaboration
- Fragmented data



- Lack of unbiased evidence
- Level of support
- Communication gaps
- Conflicts of interest
- Lack of formalized process

Sources:

1. McNett M, Tucker S, Zadvinskis I, et al. A Qualitative Force Field Analysis of Facilitators and Barriers to Evidence-Based Practice in Healthcare Using an Implementation Framework. *Glob Implement Res Appl*. 2022;2(3):195-208. doi: 10.1007/s43477-022-00051-6.
2. Correa VC, Lugo-Agudelo LH, Aguirre-Acevedo DC, et al. Individual, health system, and contextual barriers and facilitators for the implementation of clinical practice guidelines: a systematic metareview. *Health Res Policy Syst*. 2020;18(1):74. doi: 10.1186/s12961-020-00588-8.
3. Ayoubian A, Nasiripour AA, Tabibi SJ, Bahadori M. Evaluation of Facilitators and Barriers to Implementing Evidence-Based Practice in the Health Services: A Systematic Review. *Galen Med J*. 2020;9:e1645. doi: 10.31661/gmj.v9i0.1645.

Assessment Question #1



What are common barriers to accessing and/or utilizing clinical resources?

- A. Competing priorities
- B. Organization culture
- C. Lack of unbiased evidence
- D. All of the above

Answer: Assessment Question #1



What are common barriers to accessing and/or utilizing clinical resources?

- A. Competing priorities
- B. Organization culture
- C. Lack of unbiased evidence
- D. **All of the above**

Types of Resources



What resources do you use and for what purpose?

What steps do you take if there is a lack of unbiased evidence?

What's your biggest challenge?

- General knowledge base/experience
- Contract analysis and opportunity assessment
- Benchmarking
- Peer reviewed, high quality clinical research
- Product pricing/category reviews
- Market share analytics
- Clinical societies and guidelines
- Clinician insights
- Peer networking



Assessment Question #2

What are examples of resources utilized for evidence-informed decision-making?

- A. Peer-reviewed, high-quality evidence
- B. Clinician insights
- C. Peer networking
- D. All of the above

Answer: Assessment Question #2



What are examples of resources utilized for evidence-informed decision-making?

- A. Peer-reviewed, high-quality evidence
- B. Clinician insights
- C. Peer networking
- D. **All of the above**

Leveraging Resources to Support Change



Common themes

- 1 Evidence gathering
- 2 Clinical leader collaboratives
- 3 Multidisciplinary approach
- 4 Financial impact
- 5 Partnership
- 6 Consistency/communication
- 7 Follow-up

EVIDENCE- INFORMED DECISION-MAKING IN ACTION



Source: Franciscan Alliance. Not for reuse without permission.
Source: Northern Light Health. Not for reuse without permission.



Situation-Background-Assessment-Recommendation (SBAR)



- | • Situation | • Background | • Assessment | • Recommendation |
|---------------------------------|----------------------------------|-------------------------------------|----------------------|
| • Stating the problem concisely | • Info relevant to the situation | • Considering and analyzing options | • Recommended action |
| • What is going on? | • What is the context? | • What do I think the problem is? | • What would I do? |

Sources: Institute for Healthcare Improvement. SBAR Tool: Situation-Background-Assessment-Recommendation. Available at: <https://www.ihi.org/library/tools/sbar-tool-situation-background-assessment-recommendation>.

Agency for Healthcare Research and Quality. Tool: SBAR. Available at: <https://www.ahrq.gov/teamstepps-program/curriculum/communication/tools/sbar.html>.

Franciscan Alliance



Fecal Management System (FMS)

Source: Getty Images. Used with permission of HealthTrust.

- **Situation**
 - To determine optimal FMS
- **Background**
 - Limited clinical research with bias toward stent style FMS
- **Assessment**
 - Reviewed Wound, Ostomy and Continence (WOC) Nurse Society continence management guidelines
 - Trials conducted at 3 acute locations
- **Recommendation**
 - Conversion support from GI and general surgery and use of stent style device

Franciscan Alliance, *continued*

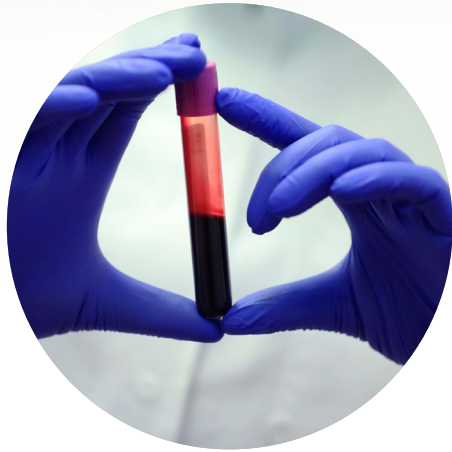


Fecal Management System (FMS)

- **Re-assessment**
 - Placement issues and poor patient outcomes reported
- **Recommendation**
 - Conversion back to previous product while undergoing review
 - SMEs determined decision tree for management
 - Call for standardization and new policy and procedure drafted
 - Education and conversion to new product
 - Close monitoring of patient outcomes

Source: Getty Images. Used with permission of HealthTrust.

Northern Light / Optum



Nitrile Exam Gloves

Source: Getty Images. Used with permission of HealthTrust.

- **Situation**

- Opportunity in moving the currently used nitrile exam gloves to another from the same manufacturer
- Offered through the ROi (Resource Optimization and Innovation) formulary
- Initially, conversion would only be for the outpatient departments that do not handle chemo

- **Background**

- Proposed glove had only been tested successfully against 9 chemo agents versus the incumbent being tested on 52
- Both gloves meet ASTM D6978 (chemo), D6319 (medical use application), D6124 (residual powder) standards as well as USP800 compliant (safe handling of hazardous drug)

Northern Light / Optum, *continued*



Nitrile Exam Gloves

Source: Getty Images. Used with permission of HealthTrust.

- **Assessment**

- Connected with HealthTrust Clinical Services and industry partners to understand the various ASTM and USP guidelines and regulations
- Engaged with infection prevention expert and directors of pharmacy and pharmacy infusions/oncology
- Opportunity expansion from an outpatient only focus to include inpatient departments

- **Recommendation**

- Trial the proposed gloves in both inpatient and outpatient settings
- Systemwide Value Analysis Committee voted on conversion to the proposed glove based on trial feedback

Franciscan Alliance



IV Safety Catheter

- **Situation**

- Product request submitted by SMEs from vascular access team for conversion to long-term indwelling closed loop safety IV catheters

- **Background**

- Lacks unbiased research to support decrease of peripheral IV (PIV) site infection and cost reduction
- Vendor involvement

Source: Getty Images. Used with permission of HealthTrust.

Franciscan Alliance, *continued*



IV Safety Catheter

Source: Getty Images. Used with permission of HealthTrust.

Assessment

- Value analysis reviewed
- Trial started in 3 locations
- Spend analytics and networking with others across HealthTrust membership
- Increased spend and no clinical advantages
- Difficulties with procurement and storage of new product, with continuation of legacy product

• Recommendation

- Due to workflow and forecasted cost, FA did not move forward with implementation

Northern Light / Optum



Coronary Percutaneous Transluminal Coronary Angioplasty (PTCA) Drug-Coated Balloon (DCB)

Source: Getty Images. Used with permission of HealthTrust.

- **Situation**
 - Interventional cardiologists requested to use a coronary DCB
- **Background**
 - Lacking procedural/reimbursement codes
 - Lack of unbiased, non-manufacturer sponsored literature
- **Assessment**
 - Engaged with HealthTrust clinical resources and other resources
 - Engaged with facilities Institutional Review Board, Compliance and Finance Business Partners to gain insight on efficacy and full impact of using the product and obtain direction on adoption
- **Recommendation**
 - Pending further review
 - Examining for efficacy, safer patient outcomes and savings



Assessment Question #3

Based on the case examples shared, which of the following strategies support change management using evidence-based information and clinical resources?

- A. Evidence gathering
- B. Rely solely on vendor collateral
- C. Multidisciplinary collaboration
- D. Both A & C



Answer: Assessment Question #3

Based on the case examples shared, which of the following strategies support change management using evidence-based information and clinical resources?

- A. Evidence gathering
- B. Rely solely on vendor collateral
- C. Multidisciplinary collaboration
- D. Both A & C

References



1. Clark EC, Burnett T, Blair R, Traynor RL, Hagerman L, Dobbins M. Strategies to implement evidence-informed decision making at the organizational level: a rapid systematic review. *BMC Health Serv Res*. 2024;24:405. doi: 10.1186/s12913-024-10841-3.
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5. Laera E, Gutzman K, Spencer A, et al. Why are they not accessing it? User barriers to clinical information access. *J Med Libr Assoc*. 2021;109(1):126-132. doi:10.5195/jmla.2021.1051



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Clinical Services

Resources

- Knowledge Library
 - www.hpginsights.com
- HealthTrust Huddle
 - huddle.healthtrustpg.com
 - App Store: HealthTrust Huddle
- Email us at clinical.services@healthtrustpg.com



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