

2023 HEALTHTRUST UNIVERSITY CONFERENCE

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ALIGNED FOR SUCCESS

OPTIMIZING OUTCOMES

From Crisis to Sustainability: Navigating Your Way Through the Healthcare Staffing Shortage

Kimberly Wright, RN

Michelle S. Watson, MSN, RN

Sandra Vincent, MBA, PHR, SHRM-CP

Darius Love, DNP, MHA, RN, CENP

Marianna Heacock, MHS

July 17, 2023



HEALTHTRUST
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Meet the Presenters



Moderator: Kimberly Wright, RN
Assistant Vice President,
Clinical Data Solutions
HealthTrust



Michelle S. Watson, MSN, RN
Chief Nurse Executive
Senior Vice President, Clinical Operations
Lifepoint Health



Sandra Vincent, MBA, PHR, SHRM-CP
Vice President, Human Resources
National Group Market
Surgery Partners



Darius Love, DNP, MHA, RN, CENP
Assistant Vice President
Workforce Optimization & Redesign
Orlando Health



Marianna Heacock, MHS
Assistant Vice President,
Nursing Performance & Operations
HCA Healthcare

Disclosures

- The presenters have no real or perceived conflicts of interest related to this presentation

Note: This program may contain the mention of suppliers, brands, products, services or drugs presented in a case study or comparative format using evidence-based research. Such examples are intended for educational and informational purposes and should not be perceived as an endorsement of any particular supplier, brand, product, service or drug.

Learning Objectives

At the end of this session, participants should be able to:

1. Recognize factors impacting the current state of the healthcare staffing crisis.
2. Recall leading approaches and practices that address the top four drivers of the staffing crisis: recruitment, retention, alternative practice models, and technology solutions.
3. Describe specific staffing response strategies that provider organizations are implementing in the field based on results from a recent think tank collaborative summit that was focused on addressing the healthcare staffing crisis.

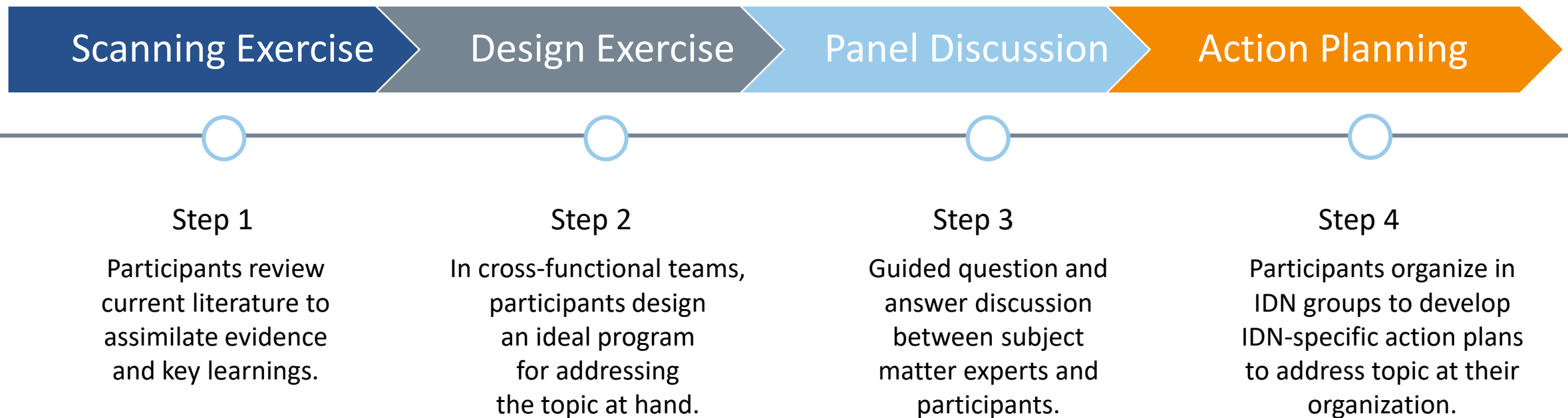


HealthTrust Collaborative Summits

Solving for Common Healthcare Challenges

HealthTrust Collaborative Summit

Purpose: to provide HealthTrust members clarity and direction for a common challenging area of healthcare through knowledge acquisition, experience sharing, solution building and networking.



Date: Feb. 14–15, 2023

13 Member IDNs

- AllSpire
- Ardent
- Atlantic Health
- Beth Israel Lahey Health
- CHC
- CHS
- DCH Health
- HCA Healthcare
- Lifepoint Health
- Orlando Health
- Surgery Partners
- USPI
- WellSpan

38 C-suite & Human Resource Executives



Addressing the Healthcare Staffing Crisis: A Collaborative Summit

Background:

- Hospitals and ASCs are facing critical personnel shortages
- CEOs ranked staffing as their highest priority
- Our members have voiced staffing as their highest concern
- Labor costs have soared, margins have shrunk

Objectives:

- To engage in a highly interactive workshop experience to solve for common challenges surrounding the healthcare staffing crisis.
- To focus on four key areas: recruitment, retention, alternative practice models and technologic solutions.
- To create an IDN-specific action plan based on their own organization's priorities.

Audience Poll Question

Poll Question #1:

How is the post-pandemic staffing crisis impacting your organization? *(Select one)*

- A. No impact. Staffing levels are stable across my facility or organization.
- B. Mild staffing impact, with some challenges filling open positions, but turnover is stable.
- C. Moderate impact, with challenges in both recruitment and turnover.
- D. Significant impact, with challenges in recruitment and turnover resulting in the closing of units or suspending services.

Healthcare Staffing Crisis by the Numbers (Supply)

<i>Physicians</i>	<i>Nurses</i>	<i>Pharmacists</i>	<i>Allied Health Professionals*</i>
By 2034	Between 2020 and 2030	Between 2021 and 2031	By 2030
National primary care physician shortage: 17,800 to 48,000 positions	National average annual registered nurse (RN) vacancies: 194,500 positions	National average annual pharmacist vacancies: 13,600	Allied health professionals needed in California alone: 1 million positions
National specialist shortage: 21,000 to 77,100 positions	National average annual licensed practical nurse (LPN) vacancies: 58,000 positions	National average annual pharmacy technician vacancies: 43,500	<small>*Defined as physical therapists, physician assistants, medical assistants, lab technicians, nursing aides, cardiovascular technicians, ambulance drivers, emergency medical technicians, dental hygienists and psychiatric aides.</small>

As remaining Baby Boomer RNs retire between 2020–2030, *more than 2 million years of nursing experience will be lost annually.*

Source: Buerhaus 2021; American Nurses Association 2022; Boston-Fleischhauer 2022; HealthLeaders; U.S. Bureau of Labor Statistics 2022; Association of American Medical Colleges 2021 .

Healthcare Staffing Projected Demands

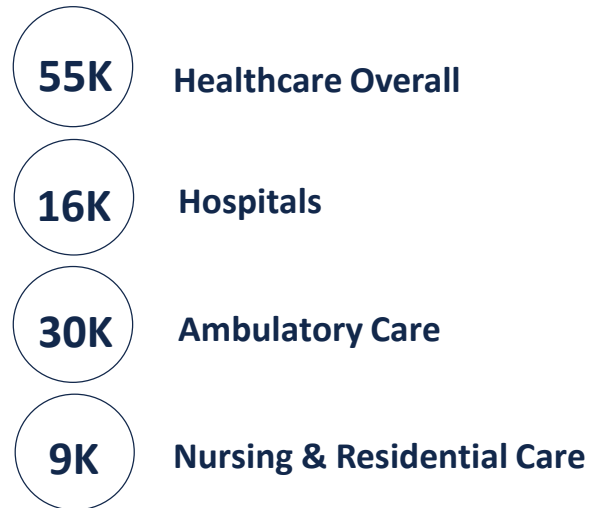
Healthcare is the *nation's largest employer* and the *largest U.S. industry*.

Projected Job Growth Through 2030

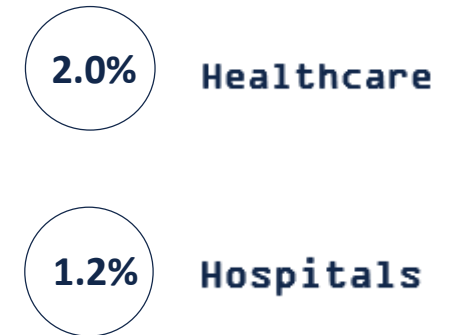


2.6M Added Jobs


Job Growth November–December 2022



Unemployment Rates December 2022



Source: U.S. Bureau of Labor Statistics.

Three parallel, slanted orange lines of varying lengths are positioned to the left of the main title.

Panel Insights on Current State of the Healthcare Staffing Crisis

Audience Poll Question

Poll Question #2:

What has your organization focused on to address healthcare staffing shortages?

(Select all that apply)

- A. Alternative practice models
- B. Optimization of recruitment/onboarding
- C. Technology adoption
- D. Staff wellness
- E. Total compensation (salary and benefits)

Scanning Exercise: Literature Review & Emerging Themes

Greater than 150 articles reviewed
Four Themes Emerged

Recruitment

14 articles met criteria

Concepts included:

Recruitment optimization

Growing your own

Partnering with area
health science schools

International recruiting

5 generations in the workforce



Retention

17 articles met criteria

Concepts included:

Wellness & well-being

Staff development & education

Onboarding

Preventing burnout

Workplace violence



Alternative Practice Models

14 articles met criteria

Concepts included:

Flexible staffing models

Cross-training

Shared staffing

Practicing at top of license



Technology Solutions

16 articles met criteria

Concepts included:

Automation

Flexible workforce
technology framework

Virtual care models

Artificial intelligence



Recruitment by the Numbers



RN vacancy rate stands at 17%
(up 7.1% from last year)



Approx. 87 days on average to fill **RN** vacancies, regardless of specialty



Experienced **Operating Room RNs** continued to be the most difficult to recruit



88% of healthcare leaders report having difficulty recruiting medical assistants (**MA**)



In 2021, almost **92,000** *qualified* applications were *turned away* at nursing schools nationwide

Source: 2022 NSI National Health Care Retention & RN Staffing Report,” NSI Staffing Solutions, March 2022; “MAs MIA? The COVID-19 pandemic made hiring medical assistants harder than ever,” MGMA, May 2021

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Turnover by the Numbers

During 2021, hospital turnover increased by 6.4% & stands at 25.9%

An improvement of 4% in retention could lead to \$1.05 million dollars in savings



Registered Nurses

All RNs	RNs < 1 year
27.1%	36.3%



Patient Care Technicians

PCT	CNA
38.1%	35.5%



Pharmacists

10%



Pharmacy Technicians

21%



Respiratory Therapists

25.1%



Radiologic Technologists

17.5%

Source: 2022 NSI National Health Care Retention & RN Staffing Report," NSI Staffing Solutions, March 2022

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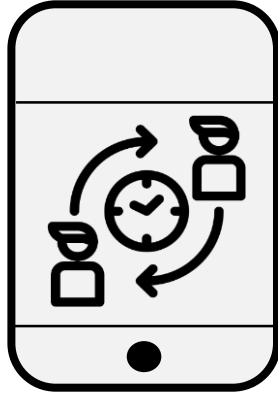
Virtual care models

Artificial intelligence



Alternative Practice Models & Technology

Gig Shifts



18 million healthcare professionals want flexible work models or extra shifts post-pandemic.

Source: <https://www.myamerican-nurse.com/gig-nursing/>

Travel Nursing



1.7 million travel nurses were employed in the U.S. in 2021.

Source: <https://www.zippia.com/traveling-nurse-jobs/demographics/>

Virtual Care



37% of U.S. adults used telemedicine in 2021.

Use of telesitters in hospitals is increasing.

Source: <https://www.cdc.gov/nchs/products/databriefs/db445.htm>

Audience Poll Question

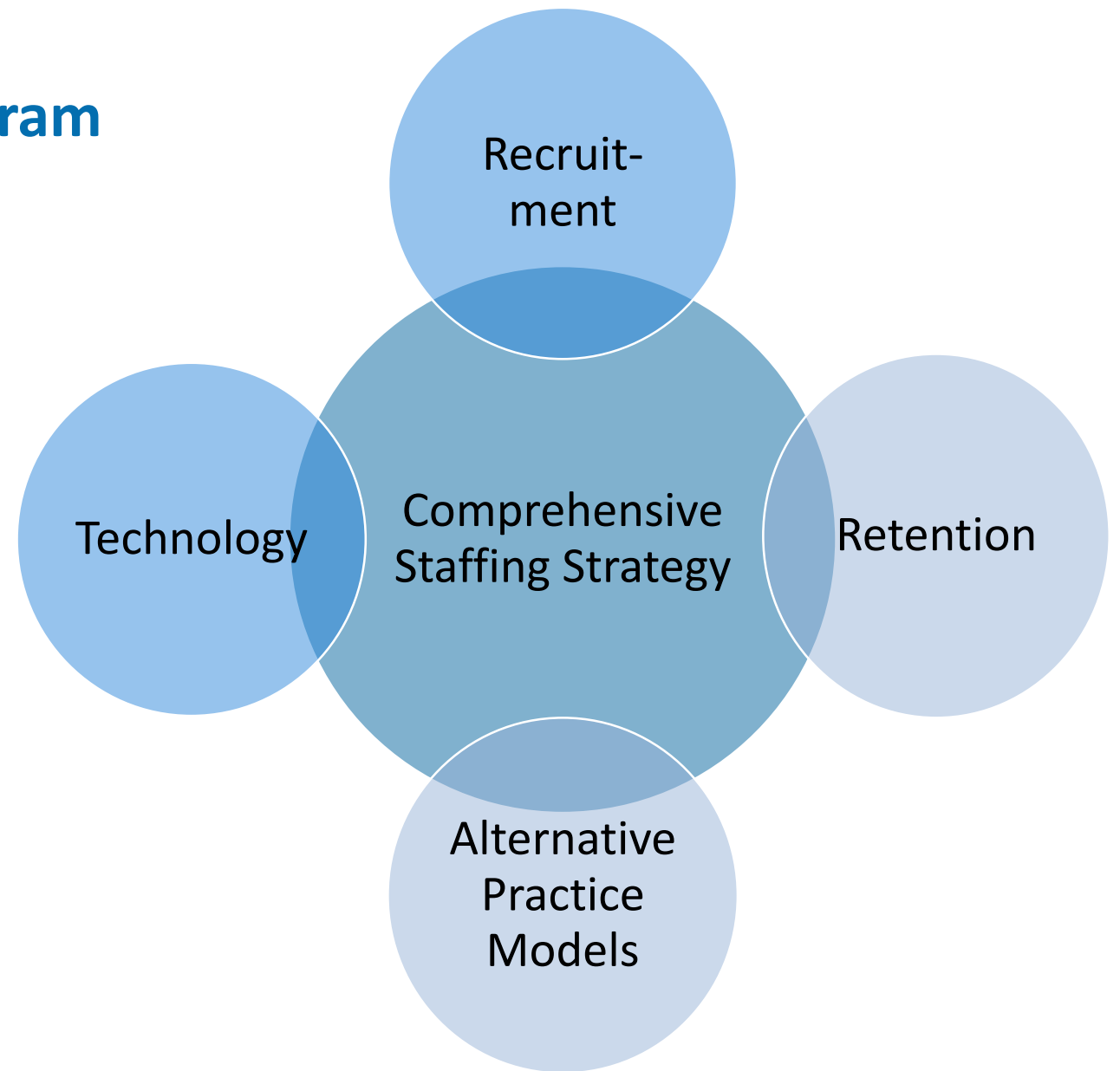
Poll Question #3:

What Alternative Practice Models has your organization implemented?
(Select all that apply)

- A. Team nursing
- B. Virtual sitters
- C. Virtual nursing care
- D. Gig shifts
- E. None, or not sure

Design Exercise: The Ideal Program

In cross-functional teams, participants designed an ideal program that addressed the four areas within a comprehensive staffing strategy.



Audience Poll Question

Poll Question #4:

My facility or health system has incorporated the following digitally-enabled workforce processes: *(Select all that apply)*

- A. Centralized scheduling and staffing
- B. Scheduling mobile apps
- C. Use of newer social media (TikTok, etc.) as a recruitment tool
- D. Virtual care technology
- E. Not sure

Health System Specific Action Plans

Areas of Focus



Nursing Resource Utilization
and Virtual Care



Recruitment and Retention



Recruitment



Workforce Optimization
and Redesign



Orlando Health Action Plan

Workforce Optimization & Redesign

Darius Love, DNP, MHA, RN, CENP

Optimization/Simplification

Burdensome Documentation

- Admission Navigator: 31% overall reduction
 - 120 rows vs. 379 rows
 - 18 mins. vs. 33 mins.
 - Unnecessary scrolling & clicks eliminated
 - ~15.5 mins per admission given back to nurses
- Next Stop: Flowsheets
 - Time intensive (One flowsheet has 800 line-items to analyze)

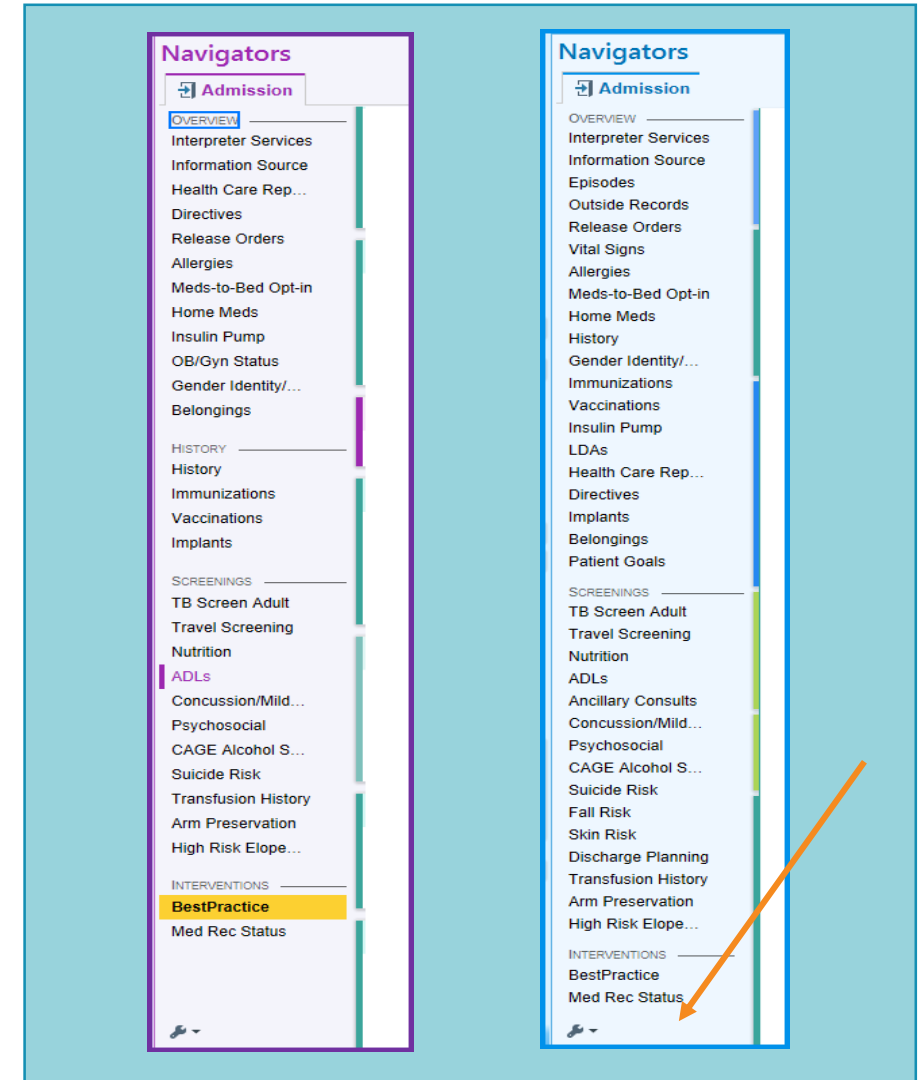


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Building Virtual Infrastructure

Virtual Sitting

- 48 camera pilot:
 - 4 pilot sites (DPH, HCH, ORMC, SSH)
 - Patient populations identified
 - End of June/July 2023: Pilot Go-Live

Virtual Nursing

- 20 camera pilot
 - Building use case/workflow
 - Fall 2023: Pilot Go-Live



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Surgery Partners Action Plan

Recruitment

Sandra Vincent, MBA, PHR, SHRM-CP

Where do we start?
Who are our stakeholders?
Where are our recruitment gaps?

Recruit quality,
engaged,
high-performing
colleagues who
align with
Surgery Partners'
MISSION



Source: <https://www.pexels.com>

SURGERY PARTNERS 

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CE Credit Deadline: 8/25/23
Confidential: Not for distribution

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Key Strategy:

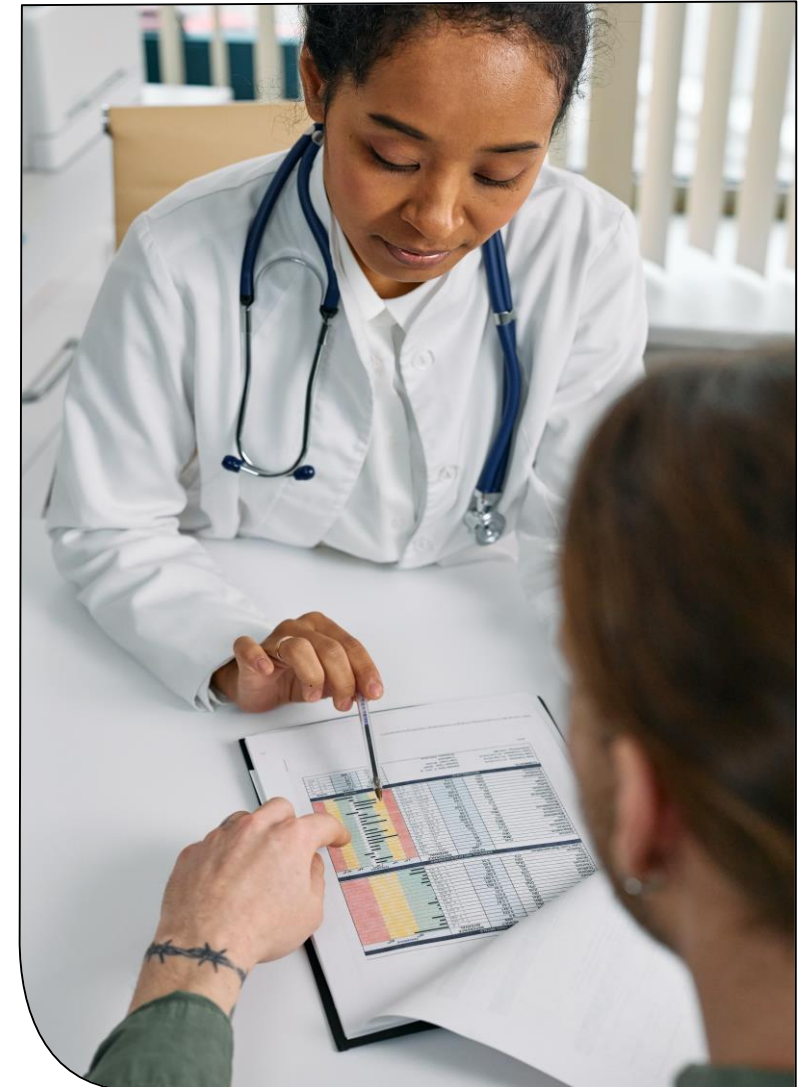
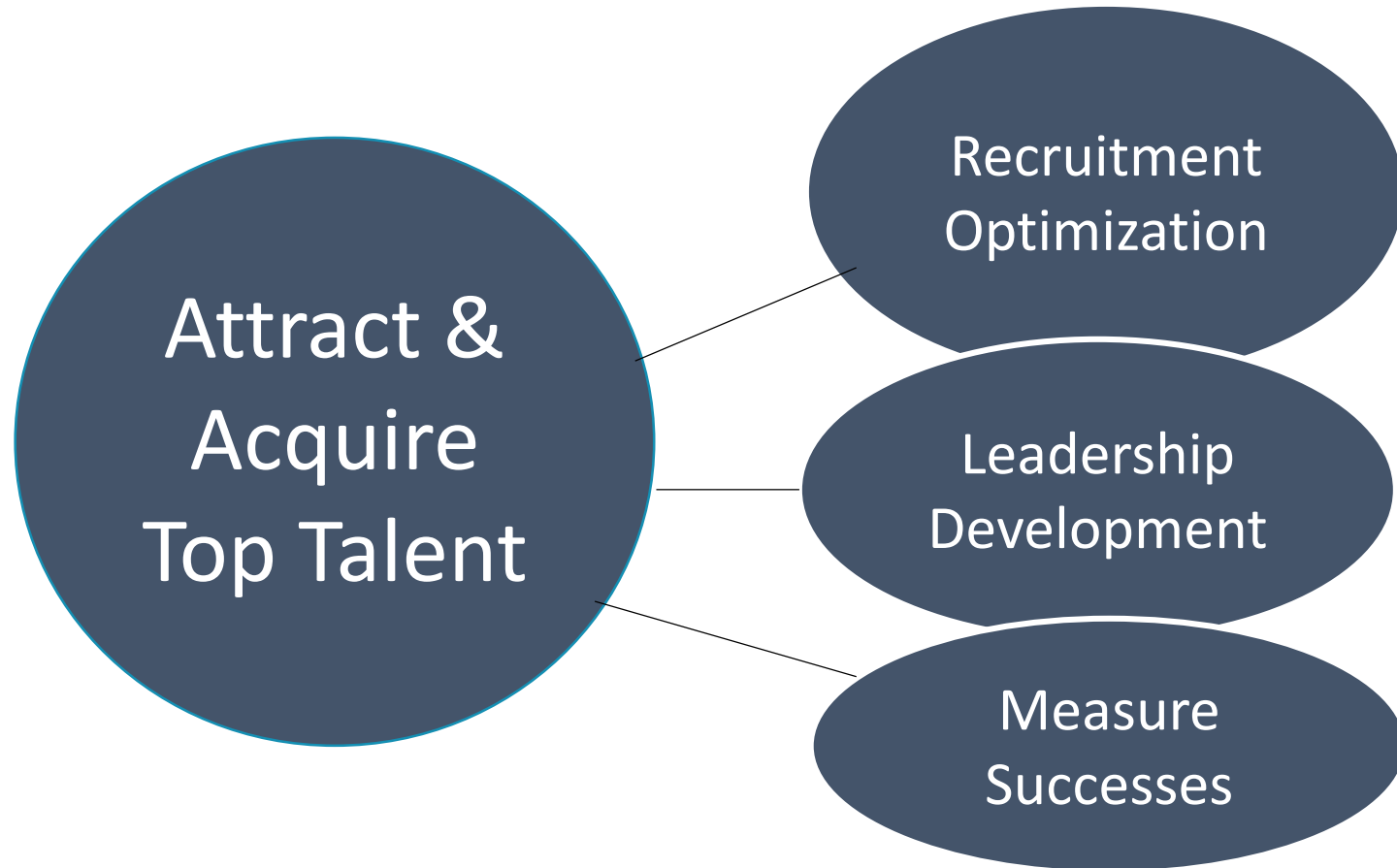


Photo credit: <https://www.pexels.com>

SURGERY PARTNERS 

Focus on Human Resources Imperatives



Stabilize Core Operations



Improve Engagement & Retention



Improve Utilization of People

SURGERY PARTNERS 



Lifepoint Health Action Plan

Nursing Resource Utilization & Virtual Care

Michelle Watson, MSN, RN



HCA Healthcare Action Plan

Recruitment & Retention

Marianna Heacock, MHS

HCA's Nursing Retention Effort: Q1 2023

<p>+21 Facilities Engaged</p>	<p>+528 Total Colleagues Engaged</p>	<p>+152 Conversations & Discussions</p>
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Nurse Director Survey

- What tactics, frequency, etc.
- Why stay & leave
- Proud of...

165 Respondents
85% Response Rates
21 Hospital Reports
1,543 Comments

12 Internal & external colleagues & survey experts



Division & Facility Leader Focus Groups & Interviews

- Who "owns" retention?
- Metrics & tactics to manage

54 Focus Groups & Interviews
135 Leaders

14 Facilitators, data collectors & observers



Nurse Director Focus Groups

- Used survey results to dig into the "how"

21 Custom Guides
22 Focus Groups
124 Leaders

15 Facilitators, data collectors & observers



Site Visits

- Observed units & talked with RNs
- Collected materials

6 Sites
31 Units observed
70 RN conversations
34 Mgrs. in 6 FGs
176 Hrs. in observation
229 Collateral collected

13 Facilitators, data collectors & observers

Facilities With Low New Nurse Turnover Consistently Embrace These Strategies & Best Practices:

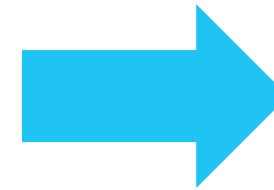
Selection & Onboarding	<ul style="list-style-type: none"> › 83% ensure cultural fit through peer interviews prior to offer › 90% engage with colleagues between offer and day 1 › 2X more likely to have a trained and consistent preceptor throughout orientation
Recognition & Engagement	<ul style="list-style-type: none"> › 83% of leaders consistently use structured 30/60/90-day rounding to make personal connections › 82% use peer-to-peer recognition frequently and consistently › More active shared governance councils and provide dedicated time to participate
Development	<ul style="list-style-type: none"> › Start early through academic partnerships and externs to develop pipeline › 83% start career conversations early and often › 100% provide shadow opportunities to explore other units
Care Team Support & Flexibility	<ul style="list-style-type: none"> › 74% consistently utilize Care Team roles (PCTs, Externs or LPNs) to support new nurses › 92% identified flexible scheduling as a top tactic › Offer princess/prince short shifts (4–6hr) to perform tasks such as lunch relief, admissions and discharges
Leadership & Accountability	<ul style="list-style-type: none"> › Senior leaders are engaged, available and approachable and consistently round and to make personal connections › 100% of leaders stated RN retention is owned by all leadership levels › 90% of facilities use “director report outs” as a key process to manage retention › 86% of leaders identify flight risks and do proactive “save” conversations › 84% develop internal talent for nursing director positions

Based on HCA’s RN Retention Discovery project of 21 target facilities. Data property of HCA. Do not reprint without permission.



Plans in Progress

Strategy	Opportunity	Next Steps	Launch
Care Team Support & Flexibility	92% identified flexible scheduling as a top tactic	Flexible Scheduling Pilots: Pilot prince/princess shifts, supported by technology	Q2
	74% consistently utilize Care Team roles to support new nurses	Flexible Hiring Pilots: Offer variety of roles during hiring process, based on candidate desire (FT, PT, tiered PRN, Float Pool—incl. HWS, etc.)	Q2
	New Nurse Support Role: Standardize role and evaluate for expansion	Q3	
	LPNs: Hardwire current program	Q2	
	Nurse Externs: Protect Extern time by implementing primary and secondary staffing options	Q2	
	Transporters: Expand and optimize transporter roles	Q4	
Virtual Nurse: Expand pilot facilities; Admit/Discharge focus	Q3		

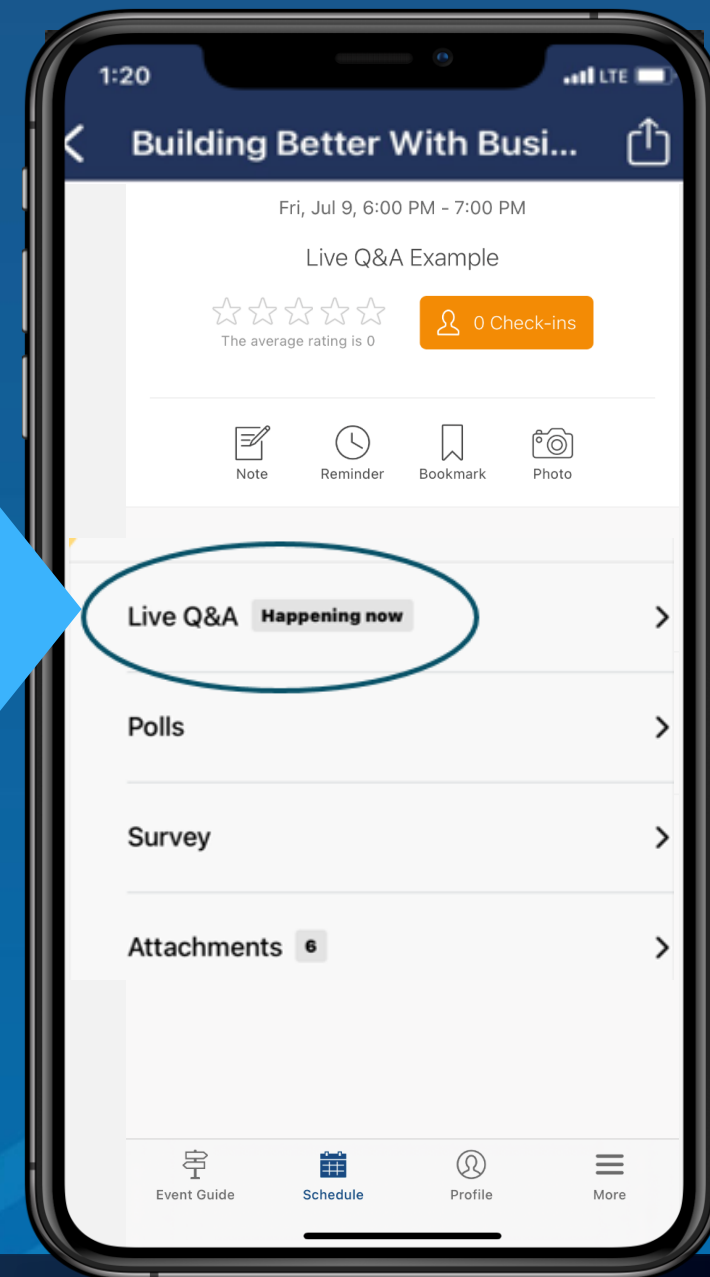




Audience Q&A

Use the conference mobile app to ask your question

- › Select session name
- › Click on “Live Q&A,” then “Ask a Question”
- › Type your question & hit “Submit”
- › Send in any time; Qs will be held until the end of the session



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Thank you...

Kim Wright

Kimberly.Wright@healthtrustpg.com

Michelle Watson

Michelle.Watson@lpnt.net

Sandra Vincent

Sandra.Vincent@surgerypartners.com

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Darius.Love@orlandohealth.com

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