

## Time to Push for a Fibrinolytic Change From Alteplase to Tenecteplase in Acute Ischemic Stroke

John Theobald, PharmD Group Director, Pharmacy Operations Lifepoint Health HSC John Jantz, PharmD, BCPS Clinical Pharmacy Coordinator Sumner Regional Medical Center



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#### **Disclosures**

• The presenters have no real or perceived conflicts of interest related to this presentation

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### **Learning Objectives**

At the end of this session, participants should be able to:

- 1. Recall literature supporting tenecteplase for acute ischemic stroke (AIS).
- 2. Identify factors to assist with conversion to tenecteplase.
- 3. Recognize potential implementation barriers to conversion to tenecteplase.





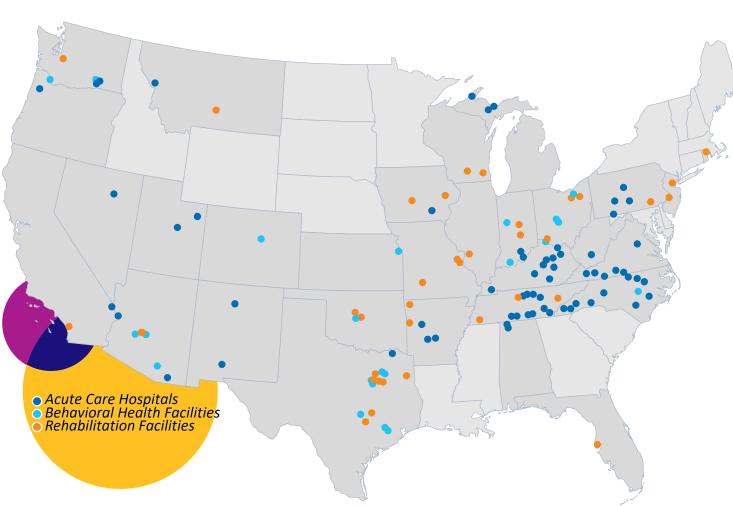
#### Acronyms

- AIS = Acute ischemic stroke
- FDA = Food & Drug Administration
- TJC = The Joint Commission
- LVO = Large vessel occlusion
- mRS = Modified Rankin Score
- NIHSS = National Institutes of Health Stroke Scale
- ICH = Intracerebral hemorrhage
- DTN = Door-to-needle
- STEMI = ST elevation myocardial infarction
- PE = Pulmonary embolism

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| More than <b>50,000</b> | employees  |  |  |  |  |  |  |
|-------------------------|--|--|--|--|--|--|--|
| 3,000                   | Employed providers   |  |  |  |  |  |  |
| 30                      | States   |  |  |  |  |  |  |
| 62                      | Community hospital campuses  |  |  |  |  |  |  |
| 38                      | Rehabilitation hospitals   |  |  |  |  |  |  |
| 22                      | Behavioral Health hospitals  |  |  |  |  |  |  |
| 200+                    | Managed acute rehabilitation<br>units, outpatient centers, post-<br>acute care facilities and other<br>sites of care |  |  |  |  |  |  |

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#### Our Mission

## Making communities healthier®

Our Vision

We want to create places where:

- People choose to come for healthcare
- Physicians and providers want to practice
- Employees want to work

Our Core Values

Champion patient care



Do the right thing



Embrace individuality



Act with kindness



Make a difference together



#### **Polling Question 1**

• Has your facility implemented the use of tenecteplase for acute ischemic stroke?

a. Yes

b. Implementation in progress

c. No





#### **Polling Question 2**

• Has your health system implemented an initiative for the conversion of alteplase to tenecteplase for acute ischemic stroke?

a. Yes

b. Implementation in progress

c. No







## Background

Rationale & Benefits for Conversion





#### Why the Change

- Robust clinical data over the past 10 years has provided support despite a lack of FDA-approved indication
- New guidelines supporting tenecteplase in AIS
  - 2019 AHA/ASA guidelines state it may be reasonable to administer tenecteplase 0.25 mg/kg IV over alteplase in patients also eligible for mechanical thrombectomy and that tenecteplase 0.4 mg/kg IV "might be considered as an alterative to alteplase in patients with minor neurological impairment and no major intracranial occlusion."
  - 2021 European Stroke Organization (ESO) guidelines recommend tenecteplase 0.25 mg/kg IV over alteplase for "patients with AIS of <4.5 hours duration and with large vessel occlusion who are candidates for mechanical thrombectomy and for whom IV thrombolysis is considered before thrombectomy."

Source: Powers WJ, et al. Guidelines for the early management of patients with acute ischemic stroke: 2019 update to the 2018 guidelines for the early management of acute ischemic stroke: a guideline for healthcare professionals from the American Heart Association/American Stroke Association. *Stroke*. 2019;50(12):e344-e418.

Source: Berge E, et al. European Stroke Organization (ESO) guidelines on intravenous thrombolysis for acute ischemic stroke. Eur Stroke J. 2021;6(1):I-LXII.





#### Why the Change, continued

- Over the past several years, numerous hospitals across the U.S. have made the conversion, including several health systems within HealthTrust's membership.
  - $\,\circ\,$  HealthTrust identified as cost-savings initiative in 2022
  - $\circ~$  No issues reported with Stroke Accreditation or TJC
  - Provider education identified as key strategy to ensure safe and effective conversion process
  - $\circ$  Several Lifepoint Health facilities successfully made the change in 2022
  - LifePoint Health developed a strategy of alteplase to tenecteplase as a key target initiative for 2023



#### **Benefits of Tenecteplase Over Alteplase for AIS**

| Clinical    | <ul> <li>Decrease door to needle time</li> <li>Increase recanalization rate in LVO</li> <li>Increase neurological improvement</li> <li>Achieve similar functional outcomes</li> </ul> |
|-------------|---|
| Operational | <ul> <li>Ease of preparation</li> <li>Simplified administration</li> <li>Decrease transfer time to thrombectomy capable center</li> </ul>   |
| Financial   | <ul> <li>Reduce costs</li> </ul>  |

Source: Potla N, Ganti L. Tenecteplase vs. alteplase for acute ischemic stroke: a systematic review. Int J Emerg Med. 2022 Jan 4;15(1):1.



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# **Evidence-based Clinical Support**



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### **Evidence-based Clinical Data Study Criteria**

## Modified Rankin Score (mRS) – used to assess clinical disability outcomes in clinical trials

Description Score 0 No symptoms or disability No significant disability despite symptoms; able to carry 1 out all usual duties and activities Slight disability; unable to carry out all previous activities, 2 but able to look after own affairs without assistance Moderate disability; requiring some help, but able to 3 walk without assistance 4 Moderate-severe disability; unable to walk without assistance and unable to attend to own bodily needs without assistance 5 Severe disability; bedridden, incontinent and requiring

constant nursing care and attention

6 Dead

NIH Stroke Scale – used to assess

stroke severity

| NIHSS Score | Stoke Severity            |  |
|-------------|---------------------------|--|
| 0           | No stroke symptoms        |  |
| 1 - 4       | Minor stroke              |  |
| 5 - 15      | Moderate stoke            |  |
| 16 - 20     | Moderate to severe stroke |  |
| 21 - 42     | Severe Stroke             |  |

Source: National Institute of Neurological Disorders and Stroke: <u>https://www.stroke.nih.gov/resources/scale.htm</u> Date accessed 6/1/23.

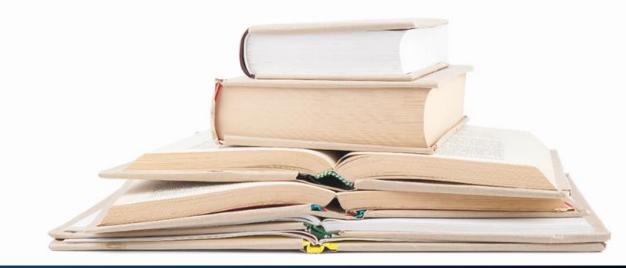
Source: Specifications Manual for Joint Commission National Quality Measures: https://manual.jointcommission.org/releases/TJC2016B/DataElem0569.html Date accessed 6/1/23

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#### **Evidence-based Clinical Data Primary Literature (Summary)**

- Extensive amount of clinical literature to support use of tenecteplase in AIS
- Randomized controlled trials RCTs
  - Alteplase vs tenecteplase (n=9)
  - Subgroup analysis (n=9)
- Observational studies (n=10)
- Meta-analysis
  - RCT only; range 4–9 RCTs (n=9)
  - Observational only (n=1)
  - RCT and observational (n=4)



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#### **Evidence-based Clinical Data Primary Literature (Dosing)**

- Search for the optimal tenecteplase dose
  - Lower doses (0.1mg/kg) associated with worse clinical outcomes compared to higher doses
    - RCTs: TRACE, Australian-TNK, TNK-S2B
  - Higher doses (0.4mg/kg) associated with increased risk of any ICH, severe adverse events and disability along with a trend toward increased mortality
    - RCT: NOR-TEST2 Part A

Source: Li S, et al. Safety and efficacy of tenecteplase versus alteplase in patients with acute ischemic stroke (TRACE): a multicentre, randomised, open label, blinded-endpoint (PROBE) controlled phase II study. *Stroke Vasc Neurol*. 2022;7(1):47-53. doi:10.1136/svn-2021-000978

Source: Parsons M, et al. A randomized trial of tenecteplase versus alteplase for acute ischemic stroke. *N Engl J Med*. 2012;366(12):1099-1107. doi:10.1056/NEJMoa1109842 Source: Haley EC Jr, et al. Phase IIB/III trial of tenecteplase in acute ischemic stroke: results of a prematurely terminated randomized clinical trial. *Stroke*. 2010;41(4):707-711. doi:10.1161/STROKEAHA.109.572040

Source: Kvistad CE, et al. Tenecteplase versus alteplase for the management of acute ischemic stroke in Norway (NOR-TEST 2, part A): a phase 3, randomised, open-label, blinded endpoint, non-inferiority trial. Lancet Neurol. 2022;21(6):511-519. doi:10.1016/S1474-4422(22)00124-7





#### **Evidence-based Clinical Data Primary Literature (Dosing)**

 Optimal dosing for tenecteplase of 0.25mg/kg provides best overall efficacy and safety shown in a majority of the key RCTs comparing tenecteplase to alteplase

Source: Rehman, et al. Comparative efficacy and safety of tenecteplase and alteplase in acute ischemic stroke: A pairwise and network meta-analysis of randomized controlled trials. *Journal of Neurological Sciences*. 455 (2023) 120537.

|                                   | Tenectep                   |          | Altepla  |          |              | Risk Ratio         | Risk Ratio                                 |
|-----------------------------------|----------------------------|----------|----------|----------|--------------|--------------------|--|
| Study or Subgroup                 | Events                     | Total    | Events   | Total    | Weight       | IV, Random, 95% CI | IV, Random, 95% CI                         |
| 2.1.1 0.1 mg/kg                   |                            |          | 10       |          | 00.00/       |                    |  |
| Haley 2010                        | 14                         | 31       | 13       | 31       | 20.2%        | 1.08 [0.61, 1.90]  |  |
| Li 2022                           | 33                         | 60       | 35       | 59       | 66.9%        | 0.93 [0.68, 1.27]  |  |
| Parsons 2012                      | 9                          | 25       | 10       | 25       | 12.9%        | 0.90 [0.44, 1.83]  |  |
| Subtotal (95% CI)                 |                            | 116      |          | 115      | 100.0%       | 0.95 [0.74, 1.23]  | <b>T</b>                                   |
| Total events                      | 56                         |          | 58       |          |              |                    |  |
| Heterogeneity: Tau <sup>2</sup> = |                            |          | = 2 (P = | 0.89); I | $^{2} = 0\%$ |                    |  |
| Test for overall effect           | : Z = 0.38 (P              | = 0.70)  |          |          |              |                    |  |
| 2.1.2 0.25 mg/kg                  |                            |          |          |          |              |                    |  |
| Bivard 2022                       | 24                         | 55       | 22       | 49       | 4.8%         | 0.97 [0.63, 1.50]  | -+-  |
| Campbell 2018                     | 52                         | 101      | 43       | 101      | 10.3%        | 1.21 [0.90, 1.62]  | + <b>-</b> -                               |
| Haley 2010                        | 15                         | 31       | 13       | 31       | 3.0%         | 1.15 [0.66, 2.00]  | - <del> -</del>                            |
| Huang 2015                        | 13                         | 47       | 10       | 49       | 1.7%         | 1.36 [0.66, 2.79]  |  |
| Li 2022                           | 35                         | 57       | 35       | 59       | 10.4%        | 1.04 [0.77, 1.39]  | +  |
| Menon 2022                        | 296                        | 802      | 266      | 775      | 51.0%        | 1.08 [0.94, 1.23]  | <b>•</b>                                   |
| Parsons 2012                      | 18                         | 25       | 10       | 25       | 3.1%         | 1.80 [1.05, 3.08]  |  |
| Rajappa 2018                      | 33                         | 42       | 49       | 84       | 15.6%        | 1.35 [1.06, 1.71]  |  |
| Subtotal (95% CI)                 |                            | 1160     |          | 1173     | 100.0%       | 1.14 [1.04, 1.26]  | ◆  |
| Total events                      | 486                        |          | 448      |          |              |                    |  |
| Heterogeneity: Tau <sup>2</sup> = | = 0.00; Chi <sup>2</sup> = | 6.67, df | = 7 (P = | 0.46); 1 | $^{2} = 0\%$ |                    |  |
| Test for overall effect:          | Z = 2.75 (P                | = 0.006) |          |          |              |                    |  |
| 2.1.3 0.4 mg/kg                   |                            |          |          |          |              |                    |  |
| Haley 2010                        | 7                          | 19       | 13       | 31       | 14.6%        | 0.88 [0.43, 1.80]  |  |
| Kvistad 2022                      | 31                         | 96       | 52       | 101      | 31.5%        | 0.63 [0.44, 0.89]  |  |
| Li 2022                           | 5                          | 60       | 6        | 59       | 7.2%         | 0.82 [0.26, 2.54]  |  |
| Logallo 2017                      | 354                        | 549      | 345      | 551      | 46.7%        | 1.03 [0.94, 1.13]  |  |
| Subtotal (95% CI)                 |                            | 724      |          | 742      | 100.0%       | 0.85 [0.61, 1.18]  | •  |
| Total events                      | 397                        |          | 416      |          |              |                    |  |
| Heterogeneity: Tau <sup>2</sup> = | = 0.06; Chi <sup>2</sup> = | 7.63, df | = 3 (P = | 0.05); I | ² = 61%      |                    |  |
| Test for overall effect:          | Z = 0.99 (P                | = 0.32)  |          |          |              |                    |  |
|                                   |                            |          |          |          |              |                    |  |
|                                   |                            |          |          |          |              |                    | 0.01 0.1 1 10 100                          |
| Test for subaroun diff            | Chi                        | 2 - 4 00 | df = 2/D | - 0.12   | 12 - 52 0    | 29/                | Favours [alteplase] Favours [tenecteplase] |

Test for subgroup differences:  $Chi^2 = 4.28$ , df = 2 (P = 0.12), I<sup>2</sup> = 53.2%

Fig. 3. Forest plot comparing tenecteplase with alteplase in terms of excellent functional outcome yielding significant results in favor of tenecteplase at 0.25 mg/kg dose.

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### **Evidence-based Clinical Data Primary Literature (Efficacy)**

| Subgroup population             | Trials  | Conclusion   |
|---------------------------------|---|--|
| Large vessel occlusion (LVO)    | Katsanos 2021<br>(Meta-analysis of 4 RCTs)  | Improved efficacy for tenecteplase   |
| Clinical or imaging<br>mismatch | Bivard 2020<br>(Subgroup analysis of ATTEST and Australian-TNK)                     | Improved efficacy for tenecteplase   |
| Complete occlusion              | Bivard 2017<br>(Subgroup analysis of ATTEST and Australian-TNK)                     | Improved efficacy for tenecteplase   |
| Wake-up stroke                  | Ahmed 2020<br>(Subgroup analysis of NOR-TEST)                                       | Improved efficacy for tenecteplase   |
| Older adults with AIS           | Thommessen 2021<br>(Subgroup analysis of NOR-TEST)                                  | Comparable efficacy for tenecteplase                                       |
| Older adults with LVO           | Yogendrakumar 2022<br>(Subgroup analysis of EXTEND-IA TNK, EXTEND-IA<br>TNK Part 2) | Improved mRS scores and<br>mortality rate for tenecteplase<br>(0.25 mg/kg) |

Source: HealthTrust website. *Tenecteplase versus Alteplase Literature Review*. https://members.healthtrustpg.com/. Date accessed 6/1/2023.

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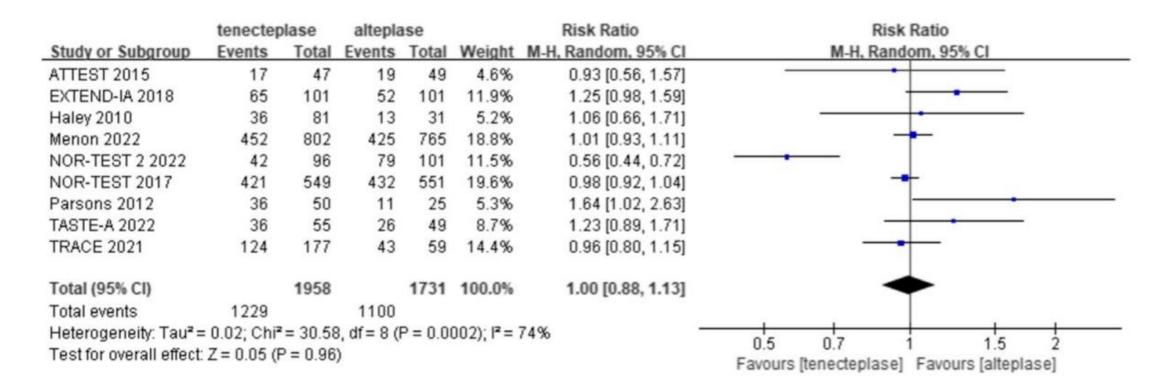
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#### **Comparative Meta-analysis 2023 (Efficacy)**

#### Good Functional Outcome at 90 days (mRS score 0-2)



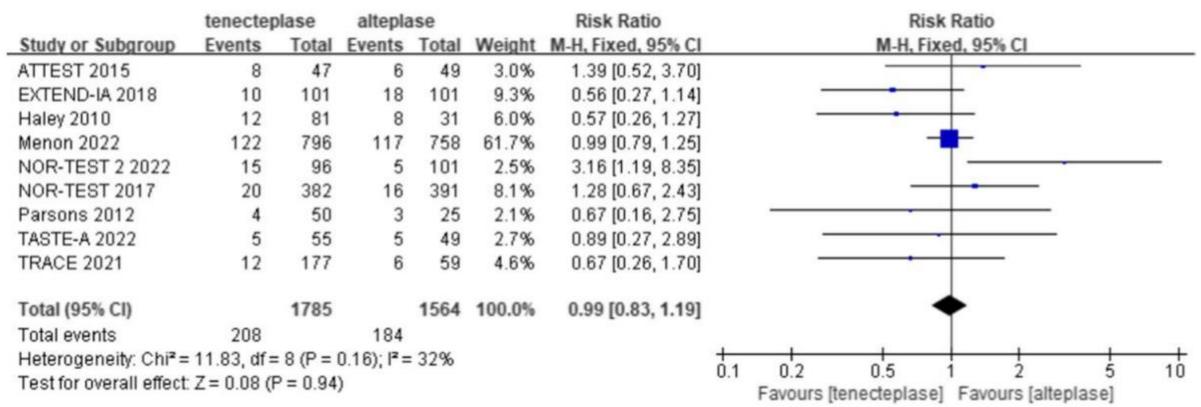
Source: Wei, H., et al. The efficacy and safety of intravenous thrombolysis with tenecteplase versus alteplase for acute ischemic stroke: a systematic review and meta-analysis. *Neurol Sci* (2023). https://doi.org/10.1007/s10072-023-06801-0

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#### **Comparative Meta-analysis 2023 (Efficacy)**

#### Mortality at 90 days



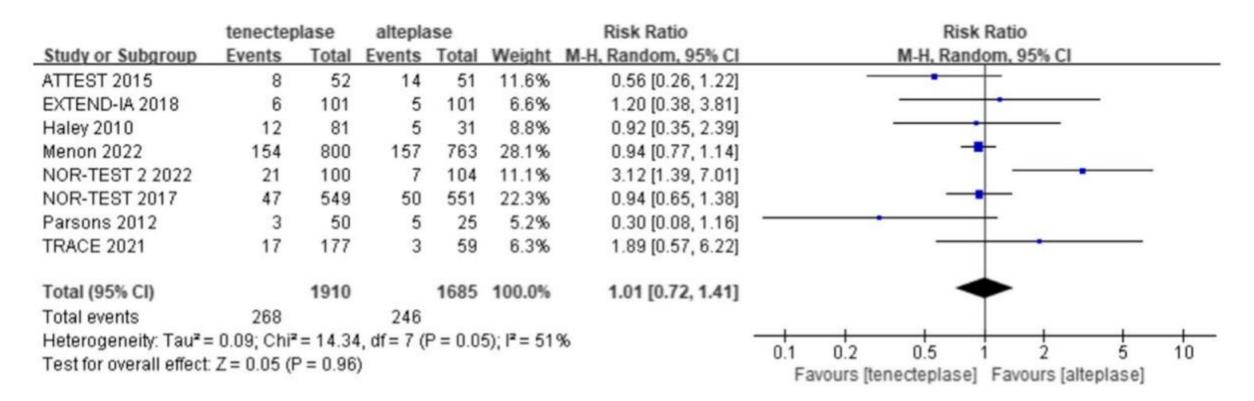
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#### **Comparative Meta-analysis 2023 (Safety)**

#### Comparison for any ICH



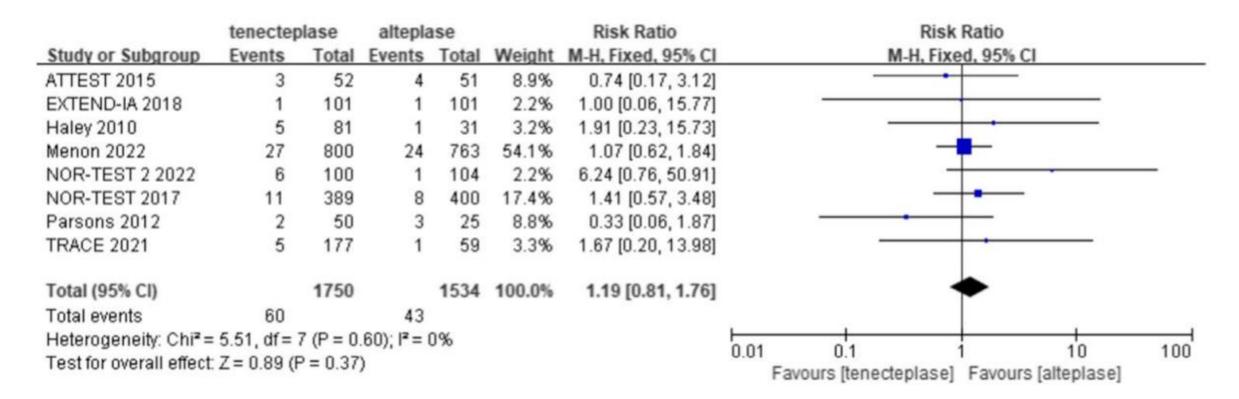
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#### **Comparative Meta-analysis 2023 (Safety)**

#### Comparison for symptomatic ICH



Source: Wei, H., et al. The efficacy and safety of intravenous thrombolysis with tenecteplase versus alteplase for acute ischemic stroke: a systematic review and meta-analysis. *Neurol Sci* (2023). https://doi.org/10.1007/s10072-023-06801-0

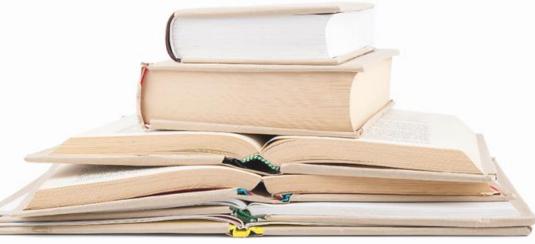
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### **Evidence-based Clinical Data (DTN Outcome)**

- Improved door-to-needle time vs. Alteplase in AIS
  - Prospective, observational pre- and post-tenecteplase
     implementation analysis
  - $\circ$  N = 113 patients
    - Tenecteplase (47%); Alteplase (53%)
  - Door-to-needle time significantly lower in tenecteplase group (p < 0.01)</li>
    - Tenecteplase = 41 min
    - Alteplase = 58 min
  - $\circ~$  No difference in ICH

Source: Hall J., et al. Tenecteplase improves door-to-needle time in real-world acute stroke treatment. Stroke Vasc Interv Neurol. 2021;1:e000102



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### **Evidence Based Clinical Data (Real World Experience)**

- Study evaluated switching to tenecteplase in AIS
- Evaluated population-based outcomes in regional stroke network
  - Pre-implementation Alteplase (n=555)
  - Post-implementation Tenecteplase (n=283)
- Outcomes
  - Shorter door-to-needle time
    - 53 vs 61 min (p < 0.0002)</p>
  - $\circ~$  Greater odds of favorable mRS
    - aOR 1.6 (Cl 1.2 2.2)
  - $\circ~$  Reduced trend of symptomatic ICH
    - 1.8% vs 3.4% [aOR 0.46 (Cl 0.1 1.6)]

Source: Mahawish K., et al. Switching to tenecteplase for stroke thrombolysis: real-world experience and outcomes in a regional stroke network. *Stroke*. 2021;52(10):e590-e593.



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# Process for Successful Facility Conversion



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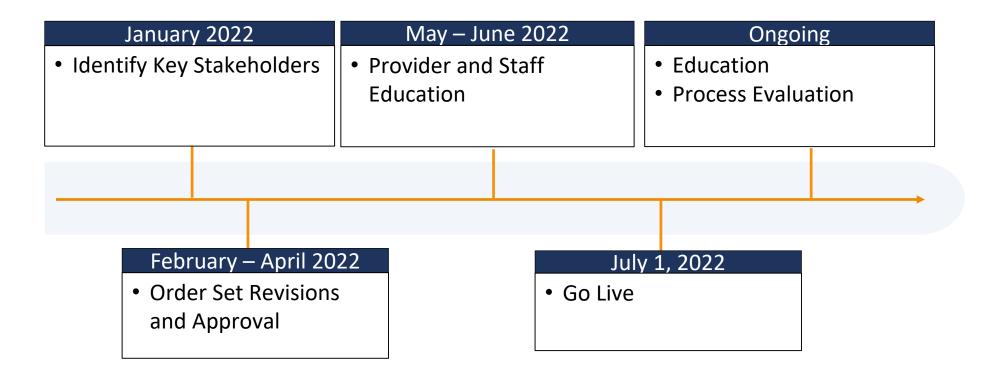
#### **Sumner Regional Medical Center (SRMC)**

- Gallatin, Tennessee
- Bed size: 167
- Services:
  - Primary Stoke Center
  - $\circ~$  Accredited Chest Pain Center
  - $\circ~$  Level III Trauma Center
- AIS patient volume:
  - **2020 89**
  - **2021 115**
  - $\circ$  2022 196

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#### **Tenecteplase Implementation Timeline**







#### **Polling Question 3**

 For those facilities that have recently implemented the use of tenecteplase for acute ischemic stroke, were HealthTrust clinical resources utilized to support the conversion?

a. Yes

b. No

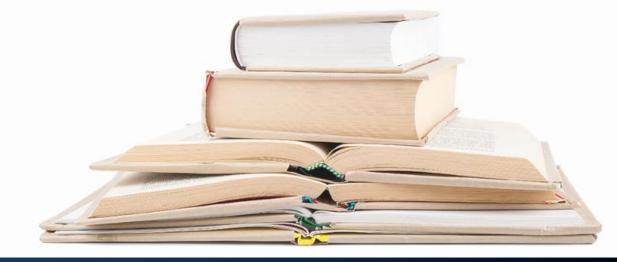
c. Did not convert to tenecteplase





#### **HealthTrust Conversion Resources**

- Tenecteplase Conversion Toolkit
  - Helps to ensure no gaps in conversion process
- Tenecteplase vs. Alteplase Literature Review
  - $\circ$  Great evidence-based document useful for provider education
- Thrombolytics Class Review
  - $\circ~$  Thorough review of each thrombolytic



Source: HealthTrust website. https://members.healthtrustpg.com/. Accessed 6/1/2023.

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### **Key Stakeholder Support**

- Key Stakeholders
  - $\circ$  Neurology
  - Emergency medicine practitioners
  - o ED nurses
  - Hospitalists / Intensivists
  - $\circ$  Pharmacy

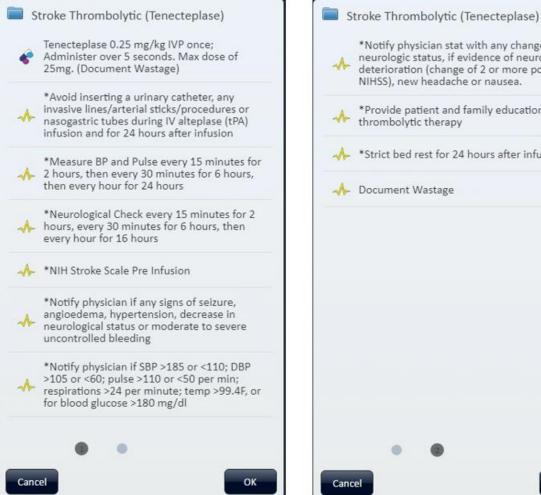
- Know your 'why'
  - $\circ$  Evidence
  - $\circ$  Ease of administration
  - $\circ~$  Align with tertiary referral center
  - $\circ$  Cost savings

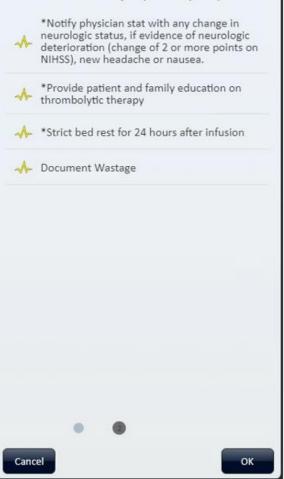
Elizabeth Franco, M.D. Stroke Director Sumner Regional Medical Center





#### **Order Set Revisions**





Source: Screenshot of LifePoint MedHost EDIS order set

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#### **Order Set Revisions**

• Pre-implementation

#### Medications

Alteplase (tPA)

Step 1 Bolus - 10%: 0.09mg/kg IV once over 1 minute (Max dose: 9mg)

Step 2 Infusion - 90%: 0.81mg/kg IV once over 60 minutes (Max dose INCLUDING bolus is 90mg)

Weight \_\_\_\_\_\_ Bolus \_\_\_\_\_mg = \_\_\_\_\_ml Infusion \_\_\_\_\_mg = \_\_\_\_\_ml Amount wasted: \_\_\_\_\_\_<sup>\*\*\*</sup>Withdraw and waste excess prior to administration<sup>\*\*\*</sup> Step 3 Infuse 50ml NS IV in the same line and at the same rate of the Alteplase, to ensure full delivery of the medication.

#### Post-implementation

#### Medications

Tenecteplase 0.25mg/kg IV over 5 seconds; max dose 25mg

Weight \_\_\_\_\_\_ Dose \_\_\_\_\_mg = \_\_\_\_\_ml Amount wasted: \_\_\_\_\_\_ \*\*\*Withdraw and waste excess prior to administration\*\*\*

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#### **Provider Education**

- Attended Emergency Medicine Staff Meetings
  - $\circ~$  Briefly explained evidence for conversion
  - $\circ~$  Outlined process for emergency department
  - $\circ~$  Answered questions
- Attended Hospitalist / Intensivist Staff Meetings
  - $\circ~$  Briefly explained evidence for conversion
  - $\circ~$  Outlined process for inpatient services
  - $\circ$  Answered questions





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#### **Nurse Education**

- Face-to-face with check-off
  - Emergency department nurses
  - Critical care nurses



Photo: Sumner Regional Marketing, permission to use

#### • Practice Alert

#### • All nurses

#### Switching from Alteplase to Tenecteplase

#### Terminology to Avoid

- tPa when referring to Alteplase (Activase)
- TNK when referring to <u>Tenecteplase</u>

#### Dosing of Tenecteplase - DO NOT USE IF CONFIRMED PULMONARY EMBOLISM

#### Acute Ischemic Stroke: 0.25 mg/kg (max dose: 25 mg) once

- Cardiac Arrest: weight-based dosing
  - < 60 kg: 30 mg</li>
  - ≥ 60 to < 70 kg: 35 mg</li>
  - ≥ 70 to <80 kg: 40 mg</li>
  - ≥ 80 to <90 kg: 45 mg</li>
  - ≥ 90 kg: 50 mg

#### Administration:

- INCOMPATIBLE with dextrose solutions
- Single IV bolus over 5-10 seconds
- Notify physician before administration if SBP >185 or DBP >110
  - \*\*Tenecteplase will not be reimbursed by Genetech; do not mix prior to administration\*\*

Monitoring After Administration of fibrinolytic remains unchanged:

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# **Potential Implementation Barriers**





#### **Implementation Barriers**

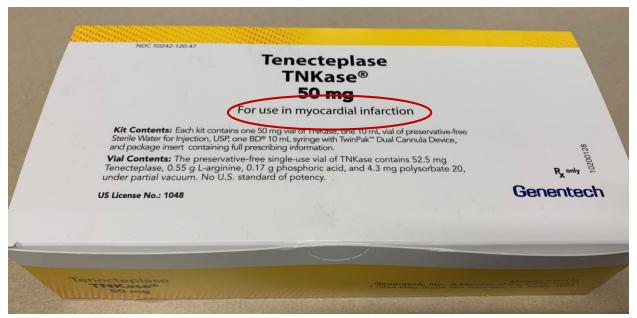
- Partial Conversion vs. Universal Tenecteplase
  - SRMC = Partial Conversion
    - STEMI: Cath lab
    - AIS: Tenecteplase
    - PE: Alteplase
    - Cardiac Arrest: Tenecteplase
  - No Manufacturer Replacement
    - Tenecteplase is off-label for AIS
    - Critical education point for frontline staff
    - IV push administration lessens the need for early preparation

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#### **Implementation Barriers**

- Tenecteplase packaging conundrum
  - $\circ~$  Labeled for myocardial infarction (MI) use
  - Dosing chart inside of box for MI differs from AIS
- Potential solutions
  - Create AIS-specific kits
  - Alter packaging
  - $\circ~$  Add additional AIS dosing information



Source: Photos property of John M. Jantz, PHARMD, BCPS Please do not reproduce without permission.

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#### **Implementation Barriers**

- SRMC solution = add additional dosing information
  - $\circ~$  Badge buddies
  - $\circ~$  Automated dispensing cabinet pocket

| TENECTEPLASE<br>ISCHEMIC STROKE DOSING* |                           |                           |   |
|---|---------------------------|---------------------------|---|
| Patient<br>Weight<br>(Ib)               | Patient<br>Weight<br>(kg) | Tenecteplase<br>Dose (mg) | Reconstituted<br>(5mg/ml)<br>Tenecteplase<br>(mL) |
| 90-99                                   | 40-45                     | 10                        | 2   |
| 100-119                                 | 46-54                     | 12.5                      | 2.5   |
| 120-139                                 | 55-63                     | 15                        | 3   |
| 140-165                                 | 64-74                     | 17.5                      | 3.5   |
| 166-189                                 | 75-85                     | 20                        | 4   |
| 190-219                                 | 86-99                     | 22.5                      | 4.5   |
| ≥220                                    | ≥100                      | 25                        | 5   |

\*for use during cardiac arrest follow dosing on box



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### **Facility Outcomes**



CE Credit Deadline: 8/25/23

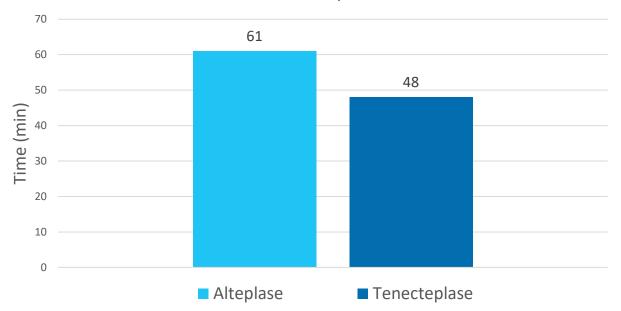
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#### **Sumner Regional Medical Center Outcomes**

- Pre-implementation (Alteplase)
  - January June 2022
  - N = 18
  - Fastest DTN 21 minutes
- Post-implementation (Tenecteplase)
  - July 2022 May 2023
  - N = 36
  - Fastest DTN 8 minutes!
  - Cost savings since implementation: \$67,876.85





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#### **Keys to Successful Implementation**

- Use available resources
  - HealthTrust conversion toolkit
  - $\circ~$  Facilities that have completed implementation
- Buy-in from key stakeholders
  - Frontline ED & nursing support
- Create workflow that works for your facility
- Coordinated education for staff
- Develop ongoing process improvement









## **Health System Conversion**





#### **Lifepoint Health**

- Implementation phase
  - Vetted through Lifepoint Health Clinical Advisory Group (10/19/22)
  - $\circ~$  Conversion resources provided to hospitals
    - ASHP Webinar Safe Transition from Alteplase to Tenecteplase for Acute Ischemic Stroke (10/26/22)
    - HealthTrust Conversion Toolkit/Literature Review (12/22/23)
    - Various clinical/operational/educational documents provided by Sumner Regional (12/22/23)
    - Lifepoint Health conversion educational presentation = (2/22/23)
  - $\circ$  Implementation date deadline for P&T approval = 3/1/23
  - Target conversion rate = 50%
    - Tenecteplase 50mg, Alteplase 100mg
    - Not recommending tenecteplase for PE indication at this point
  - Target 2023 savings = \$790,000





#### **Lifepoint Health**

- Conversion status
  - Total facilities utilizing thrombolytics for AIS = 52
  - Conversion prior to implementation n=6 (note 3 of 6 facilities part of Sumner legacy hospitals)
  - $\circ$  Conversion post implementations n=41 (as of 6/1/23)
    - 6 additional facilities approved and pending implementation, using up alteplase stock
    - 4 facilities pending P&T/MEC approval
    - 1 facility rationale for not switching (very small volumes, use for PE only)
    - Conversion rate = 90% (including approved sites)
  - $\circ$  Total cost savings through 6/1/23 = \$332,480
  - Updated projected savings for 2023 = \$800,000-\$950,000
    - Note: Many facilities using up existing stock before purchasing Tenecteplase
    - Most impact after 3/1/23 implementation deadline







## **Benefits of Conversion**





#### **Tenecteplase Benefits Summary**

- Clinical
  - Improved door-to-needle time
  - $\circ$  Increased reperfusion rate
  - Increased early neurological improvement
  - Non-inferior functional outcomes
- Operational
  - $\circ~$  Ease of preparation
  - Simplified administration
  - Reduced transfer time to stroke center
- Financial
  - $\circ$  Reduced cost
  - Facility savings \$68,000 (Sumner Regional Medical Center)
  - Health System savings \$800,000+ (Lifepoint Health)

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#### **Assessment Question 1**

- What are the benefits of tenecteplase over alteplase for AIS?
  - A. Simplified administration
  - B. Decreased door-to-needle time
  - C. Reduced costs
  - D. All of the above





#### Assessment Question 1 | Answer...

- What are the benefits of tenecteplase over alteplase for AIS?
  - A. Simplified administration
  - B. Decreased door-to-needle time
  - C. Reduced costs
  - D. All of the above





#### **Assessment Question 2**

- Which of the following factors can be used to assist conversion from alteplase to tenecteplase for AIS?
  - A. Identify key stakeholders
  - B. Provider education
  - C. Order set revisions
  - D. All of the above





#### Assessment Question 2 | Answer...

- Which of the following factors can be used to assist conversion from alteplase to tenecteplase for AIS?
  - A. Identify key stakeholders
  - B. Provider education
  - C. Order set revisions
  - D. All of the above





#### **Assessment Question 3**

- Which of the following is <u>not</u> a potential implementation barrier to conversion to tenecteplase?
  - A. Packaging label
  - B. Manufacturer product replacement
  - C. Increased door-to-needle time
  - D. Partial vs. universal conversion based on indication





#### Assessment Question 3 | Answer...

- Which of the following is <u>not</u> a potential implementation barrier to conversion to tenecteplase?
  - A. Packaging label
  - B. Manufacturer product replacement
  - C. Increased door-to-needle time
  - D. Partial vs. universal conversion based on indication





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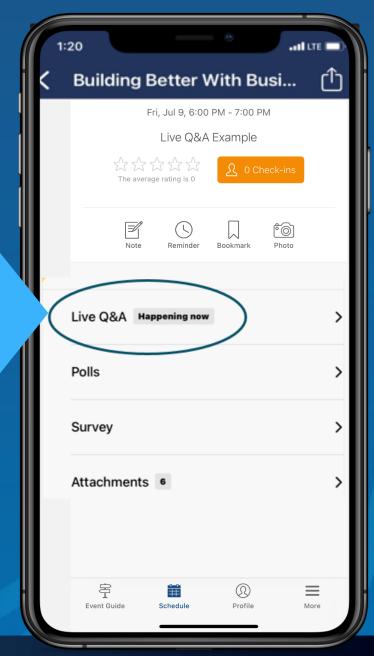




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# Thank you...

John Theobald, PharmD John.Theobald@lpnt.net John Jantz, PharmD, BCPS John.Jantz@lpnt.net

